# AIRPORTS CORPORATION OF VIETNAM

#### AUDITED CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2019

#### **TABLE OF CONTENTS**

# CONTENTSPAGE(S)STATEMENT OF THE BOARD OF EXECUTIVE OFFICERS1 - 2INDEPENDENT AUDITORS' REPORT3 - 4CONSOLIDATED BALANCE SHEET5 - 6CONSOLIDATED INCOME STATEMENT7'CONSOLIDATED CASH FLOW STATEMENT8 - 9NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS10 - 62



#### **STATEMENT OF THE BOARD OF EXECUTIVE OFFICERS**

The Board of Executive Officers of Airports Corporation of Vietnam (the "Parent Company") presents this report together with the Parent Company and its subsidiary's (collectively referred to as the "Corporation") consolidated financial statements for the year ended 31 December 2019.

#### THE BOARDS OF DIRECTORS, SUPERVISORS AND EXECUTIVE OFFICERS

The members of the Boards of Directors, Supervisors and Executive Officers of the Corporation who held the Corporation during the year and to the date of this report are as follows:

#### **Board of Directors**

| Mr. Lai Xuan Thanh   | President |
|----------------------|-----------|
| Mr. Vu The Phiet     | Member    |
| Mr. Dao Viet Dung    | Member    |
| Ms. Le Thi Dieu Thuy | Member    |

#### **Board of Supervisors**

| Ms. Huynh Thi Dieu     | Head of Board of Supervisors |
|------------------------|------------------------------|
| Ms. Le Thi Huong Giang | Member                       |
| Mr. Nguyen Huu Phuc    | Member                       |

#### **Board of Executive Officers**

| Mr. Vu The Phiet       | Chief Executive Officer                                       |
|------------------------|---|
| Mr. Do Tat Binh        | Deputy Chief Executive Officer                                |
| Mr. Vo Anh Tu          | Deputy Chief Executive Officer                                |
| Mr. Nguyen Duc Hung    | Deputy Chief Executive Officer (appointed on 15 January 2020) |
| Mr. Nguyen Quoc Phuong |   |
| Mr. Ho Minh Tien       | Deputy Chief Executive Officer (retired from 1 May 2019)      |
| Mr. Nguyen Dinh Duong  | Deputy Chief Executive Officer (retired from 1 March 2020)    |
| Ms. Le Thi Dieu Thuy   | Deputy Chief Executive Officer (resigned on 1 September 2019) |
| Mr. Dao Viet Dung      | Deputy Chief Executive Officer (resigned on 1 September 2019) |
| Mr. Le Xuan Tung       | Deputy Chief Executive Officer (resigned on 1 September 2019) |

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Chief Accountant of the Corporation is Mr. Bui A Dong.

#### **AUDITORS**

The accompanying consolidated financial statements of the Corporation for the year ended 31 December 2019 have been audited by Branch of Deloitte Vietnam Company Limited.

## STATEMENT OF THE BOARD OF EXECUTIVE OFFICERS (Continued)

#### **BOARD OF EXECUTIVE OFFICERS' STATEMENT OF RESPONSIBILITY**

The Board of Executive Officers of the Corporation is responsible for preparing the consolidated financial statements, which give a true and fair view of the consolidated financial position of the Corporation as at 31 December 2019, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting. In preparing these consolidated financial statements, the Board of Executive Officers is required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;
- State whether applicable accounting principles have been followed, subject to any material departures disclosed and explained in the consolidated financial statements;
- Prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Corporation will continue in business; and
- Design and implement an effective internal control system for the purpose of properly preparing and presenting the consolidated financial statements so as to minimise errors and frauds.

The Board of Executive Officers is responsible for ensuring that proper accounting records are kept, which disclose, with reasonable accuracy at any time, the consolidated financial position of the Corporation and that the consolidated financial statements comply with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting. The Board of Executive Officers is also responsible for safeguarding the assets of the Corporation and hence for taking reasonable steps for the prevention and detection of frauds and other irregularities.

The Board of Executive Officers confirms that the Corporation has complied with the above requirements in preparing these consolidated financial statements.

MAM

For and on behalf of the Board of Executive Officers,

SINH-TP. HC

Vu The Phiet Chief Executive Officer 30 March 2020



Deloitte Vietnam Co., Ltd. 18<sup>th</sup> Floor, Times Square Building, 57-69F Dong Khoi Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam Tel : +84 28 7101 4555 Fax: +84 28 3910 0750 www.deloitte.com/vn

No.: 07-39 /VN1A-HC-BC

#### INDEPENDENT AUDITORS' REPORT

# <u>To</u>: The Shareholders, the Boards of Directors and Executive Officers of Airports Corporation of Vietnam

We have audited the accompanying consolidated financial statements of Airports Corporation of Vietnam (the "Parent Company") and its subsidiary (collectively referred to as the "Corporation"), prepared on 30 March 2020 as set out from page 5 to page 62, which comprise the consolidated balance sheet as at 31 December 2019, the consolidated statement of income and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Board of Executive Officers' Responsibility for the Consolidated Financial Statements

The Board of Executive Officers is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting, and for such internal control as the Board of Executive Officers determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Corporation's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Executive Officers, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Auditors' Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Corporation as at 31 December 2019, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting.

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#### **INDEPENDENT AUDITORS' REPORT (Continued)**

#### **Emphasis of Matters**

We would like to draw attention to Note 1 of the Notes to the consolidated financial statements which describes the matters as follows:

- At the date of the consolidated financial statements for the year ended 31 December 2019, the Corporation have not received the decision about finalisation of the Corporation's equitisation when the Corporation transformed into a joint stock company as at 31 March 2016 from competent authorities.
- The Corporation continues to manage and utilise the assets of the Airfield and carry out the repair and maintenance as well as investment on the Airfield's assets. In awaiting competent authorities' guidance on management, utilisation and accounting treatment on the Airfield's assets, the assets, costs, revenue generated from the Airfield's management and utilisation are separately recorded as other receivables and other payables in the consolidated balance sheet as at 31 December 2019. The adjustments in relation to these operating activities (if any) will be made in accordance with competent authorities' decision and guidance.

We draw attention to Notes 3 and 43 of the Notes to the consolidated financial statements, some figures of the consolidated financial statements for the year ended 31 December 2018 of the Corporation have been retrospectively adjusted according to the recommendations of the State Audit.

We also draw attention to Note 42 of the Notes to the consolidated financial statements, the amount of collection, payment, investment into Airfield's operation regarding assets of Airfield has not been finalised by competent authorities.

Our opinion is not modified in respect of these matters.

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Nguyen Quang Trung Audit Partner Audit Practising Registration Certificate No. 0733-2018-001-1 BRANCH OF DELOITTE VIETNAM COMPANY LIMITED 30 March 2020 Ho Chi Minh City, Vietnam

Tran Kim Long Hai Auditor Audit Practising Registration Certificate No. 1503-2018-001-1

Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance

# **CONSOLIDATED BALANCE SHEET**

As at 31 December 2019

| ASSETS   | Codes | Notes | Closing balance      | Unit: VNE<br>Opening balance<br>(Restated) |
|--|-------|-------|----------------------|--|
| A. CURRENT ASSETS  | 100   |       | 37,291,466,594,427   | 31,280,728,951,579                         |
| I. Cash and cash equivalents                                       | 110   | 5     | 349,666,161,339      | 638,390,855,963                            |
| 1. Cash  | 111   |       | 343,666,161,339      | 628,390,855,963                            |
| 2. Cash equivalents  | 112   |       | 6,000,000,000        | 10,000,000,000                             |
| II. Short-term financial investments                               | 120   |       | 30,921,500,000,000   | 23,730,400,000,000                         |
| 1. Held-to-maturity investments                                    | 123   | 6     | 30,921,500,000,000   | 23,730,400,000,000                         |
| III. Short-term receivables  | 130   |       | 5,360,502,760,659    | 6,155,897,512,413                          |
| 1. Short-term trade receivables                                    | 131   | 7     | 2,649,756,296,717    | 2,490,721,586,665                          |
| 2. Short-term advances to suppliers                                | 132   | 8     | 230,029,561,599      | 382,816,457,706                            |
| 3. Other short-term receivables                                    | 136   | 9     | 2,510,610,761,252    | 3,312,270,750,95                           |
| 4. Provision for short-term doubtful debts                         | 137   | 10    | (29,893,858,909)     | (29,911,282,909                            |
| IV. Inventories  | 140   |       | 493,477,521,187      | 469,441,554,267                            |
| 1. Inventories   | 141   | 11    | 493,477,521,187      | 469,441,554,267                            |
| V. Other short-term assets   | 150   |       | 166,320,151,242      | 286,599,028,930                            |
| 1. Short-term prepayments  | 151   | 12    | 25,094,700,547       | 32,501,705,78                              |
| 2. Value-added tax deductibles                                     | 152   |       | 129,964,189,872      | 190,948,883,10                             |
| 3. Taxes and other receivables from the State budget               | 153   | 20    | 11,261,260,823       | 63,148,440,050                             |
| <b>B. NON-CURRENT ASSETS</b>                                       | 200   |       | 20,884,728,742,227   | 22,344,125,091,033                         |
| I. Long-term receivables   | 210   |       | 304,526,717,164      | 321,162,713,29                             |
| 1. Long-term trade receivables                                     | 211   | 7     | 6,300,000,200        | 6,300,000,200                              |
| 2. Other long-term receivables                                     | 216   | 9     | 298,226,716,964      | 314,862,713,090                            |
| II. Fixed assets   | 220   |       | 16,345,334,397,848   | 18,447,261,180,067                         |
| 1. Tangible fixed assets   | 221   | 13    | 16,340,489,929,357   | 18,443,956,413,054                         |
| - Cost   | 222   |       | 41,893,901,590,433   | 40,087,651,629,600                         |
| - Accumulated depreciation   | 223   |       | (25,553,411,661,076) | (21,643,695,216,546                        |
| 2. Intangible assets   | 227   | 14    | 4,844,468,491        | 3,304,767,013                              |
| - Cost   | 228   |       | 21,353,986,282       | 18,575,451,988                             |
| - Accumulated amortisation   | 229   |       | (16,509,517,791)     | (15,270,684,975)                           |
| III. Long-term assets in progress                                  | 240   |       | 865,253,027,542      | 591,549,228,201                            |
| 1. Long-term construction in progress                              | 242   | 15    | 865,253,027,542      | 591,549,228,201                            |
| IV. Long-term financial investments                                | 250   |       | 2,962,726,492,115    | 2,806,157,523,805                          |
| 1. Investments in joint ventures,<br>associates                    | 252   | 16    | 2,777,926,492,115    | 2,622,657,523,805                          |
| 2. Investments in other entities                                   | 253   | 17    | 184,800,000,000      | 184,800,000,000                            |
| 3. Provision for impairment of long-<br>term financial investments | 254   |       | -                    | (1,300,000,000)                            |
| V. Other long-term assets  | 260   |       | 406,888,107,558      | 177,994,445,664                            |
| 1. Long-term prepayments   | 261   | 12    | 304,772,846,785      | 70,047,981,387                             |
| 2. Deferred tax assets   | 262   | 18    | 102,115,260,773      | 107,946,464,277                            |
| TOTAL ASSETS (270=100+200)   | 270   |       | 58,176,195,336,654   | 53,624,854,042,612                         |

The accompanying notes are an integral part of these consolidated financial statements.

FORM B 01-DN/HN

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#### FORM B 01-DN/HN Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance

# **CONSOLIDATED BALANCE SHEET (Continued)**

As at 31 December 2019

Unit: VND

| RESOURCES   | Codes      | Notes_   | Closing balance                                  | Opening balance<br>(Restated) |
|---|------------|----------|--|-------------------------------|
| C. LIABILITIES  | 300        |          | 21,418,960,995,248                               | 22,838,548,658,743            |
| I. Current liabilities  | 310        |          | 6,518,193,955,432                                | 7,683,984,257,773             |
| 1. Short-term trade payables                                    | 311        | 19       | 1,257,864,950,530                                | 1,142,847,500,946             |
| 2. Short-term advances from customers                           | 312        |          | 41,996,337,870                                   | 28,198,297,405                |
| 3. Taxes and amounts payable to the State budget                | 313        | 20       | 609,153,725,061                                  | 141,397,521,391               |
| 4. Payables to employees  | 314        |          | 1,127,424,505,422                                | 1,026,311,895,001             |
| 5. Short-term accrued expenses                                  | 315        | 21       | 795,664,672,685                                  | 884,038,488,376               |
| 6. Short-term unearned revenue                                  | 318        |          | 3,925,376,726                                    | 9,234,846,317                 |
| 7. Other current payables                                       | 319        | 22       | 2,431,415,970,123                                | 3,869,475,488,801             |
| 8. Short-term loans and obligations under finance leases        | 320        | 24       | 240,059,540,676                                  | 150,932,824,856               |
| 9. Bonus and welfare funds                                      | 322        | 23       | 10,688,876,339                                   | 431,547,394,680               |
| <b>II. Long-term liabilities</b><br>1. Other long-term payables | <b>330</b> | 22       | 14,900,767,039,816                               | 15,154,564,400,970            |
| 2. Long-term loans and obligations                              | 337        | 22       | 117,061,817,125                                  | 90,353,729,680                |
| under finance leases  | 338        | 24       | 14,759,541,639,356                               | 15,043,360,671,290            |
| 3. Long-term provisions   | 342        |          | 24,163,583,335                                   | 20,850,000,000                |
| <b>D. OWNERS' EQUITY</b>  | 400        |          | 36,757,234,341,406                               | 30,786,305,383,869            |
| I. Owners' equity   | 410        | 25       | 36,757,234,341,406                               | 30,786,305,383,869            |
| 1. Owners' contributed capital                                  | 411        |          | 21,771,732,360,000                               | 21,771,732,360,000            |
| - Ordinary shares carrying voting rights                        | 411a       |          | 21,771,732,360,000                               | 21,771,732,360,000            |
| 2. Share premium  | 412        |          | 14,602,790,587                                   |                               |
| 3. Treasury shares  | 415        |          | (2,285,950,000)                                  | 14,602,790,587                |
| 4. Investment and development fund                              | 418        |          | 6,034,593,641,645                                | (572,470,000)                 |
| 5. Retained earnings  | 421        |          | 8,885,438,726,276                                | 2,550,573,946,105             |
| - Retained earnings accumulated to                              |            |          |  | 6,397,328,269,446             |
| the prior year<br>- Retained earnings of the current            | 421a       |          | 684,283,692,675                                  | 634,121,412,784               |
| year  | 421b       |          | 8,201,155,033,601                                | 5,763,206,856,662             |
| 6. Non-controlling interests                                    | 429        |          | 53,152,772,898                                   | 52,640,487,731                |
| TOTAL RESOURCES<br>(440=300+400)                                | 440        |          | 58,176,195,336,654                               | 53,624,854,042,612            |
| Anh   | MM         | MU * CÀI | TÔNG TY<br>CÔNG TY<br>VG HÀNG KHÔNG<br>VIỆT NAM- |                               |
| Bui Thi Phuong Anh Bui  | A Dor      | 19       | CTCP Va Phe Phiet                                |                               |
| 0   |            | ountan   |  | ve Officer                    |
|   |            |          |  |                               |
|   |            |          | 30 March 2020                                    | )                             |

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The accompanying notes are an integral part of these consolidated financial statements.

M FORM B 02-DN/HN Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance

# **CONSOLIDATED INCOME STATEMENT**

For the year ended 31 December 2019

Unit: VND

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| ITEMS   | Codes | s Notes_ | Current year       | Prior year<br>(Restated) |
|---|-------|----------|--------------------|--------------------------|
| 1. Gross revenue from goods sold<br>and services rendered   | 01    | 27       | 18,364,352,880,477 | 16,141,224,773,371       |
| 2. Deductions   | 02    | 27       | 35,801,143,529     | 18,064,056,201           |
| 3. Net revenue from goods sold and services rendered (10=01-02)                                     | 10    | 27       | 18,328,551,736,948 | 16,123,160,717,170       |
| 4. Cost of goods sold and services rendered   | 11    | 28       | 8,994,924,115,637  | 8,295,605,070,971        |
| 5. Gross profit from goods sold and services rendered (20=10-11)                                    | 20    |          | 9,333,627,621,311  | 7,827,555,646,199        |
| 6. Financial income   | 21    | 30       | 1,919,789,862,817  | 1,363,440,280,033        |
| 7. Financial expenses   | 22    | 31       | 103,842,775,190    | 755,865,128,377          |
| - In which: Interest expense  | 23    |          | 96,418,310,786     | 95,084,582,355           |
| 8. Income from investments in joint ventures associates   | 24    | 16       | 382,862,566,873    | 335,929,802,184          |
| 9. Selling expenses   | 25    | 32       | 379,134,439,315    | 340,121,610,771          |
| 10. General and administration expenses   | 26    | 33       | 1,006,436,658,672  | 878,228,923,176          |
| 11. Operating profit<br>(30=20+(21-22)+24-(25+26))  | 30    |          | 10,146,866,177,824 | 7,552,710,066,092        |
| 12. Other income  | 31    | 34       | 9,838,649,076      | 86,011,587,184           |
| 13. Other expenses  | 32    | 35       | 917,405,921        | 20,546,032,891           |
| 14. Profit from other activities (40=31-32)   | 40    |          | 8,921,243,155      | 65,465,554,293           |
| 15. Accounting profit before tax<br>(50=30+40)  | 50    |          | 10,155,787,420,979 | 7,618,175,620,385        |
| 16. Current corporate income tax expense  | 51    | 36       | 1,934,645,887,712  | 1,451,817,167,249        |
| 17. Deferred corporate tax<br>expense/(income)  | 52    |          | 6,984,611,654      | (18,995,347,574)         |
| <b>18. Net profit after corporate</b><br><b>income tax (60=50-51-52)</b><br><i>Attributable to:</i> | 60    |          | 8,214,156,921,613  | 6,185,353,800,710        |
| - The Corporation's shareholders  | 61    |          | 8,201,155,033,601  | 6,172,732,606,662        |
| - Non-controlling interests   | 62    | 25       | 13,001,888,012     | 12,621,194,048           |
| 19. Basic earnings per share  | 70    | 37       | 3,450              | 2,518                    |
| 19. Dasic earnings per snare  | /0    |          | 3,450              | 2,51                     |

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Bui Thi Phuong Anh Preparer Bui A Dong Chief Accountant

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Chief Executive Officer 30 March 2020

The accompanying notes are an integral part of these consolidated financial statements.

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Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance

## **CONSOLIDATED CASH FLOW STATEMENT**

For the year ended 31 December 2019

Unit: VND

| ITEMS   | Codes _         | Current year         | Prior year<br>(Restated) |
|---|-----------------|----------------------|--------------------------|
| I. CASH FLOWS FROM OPERATIN   | G ACTIV         | ITIES                |                          |
| 1. Profit before tax  | 01              | 10,155,787,420,979   | 7,618,175,620,385        |
| 2. Adjustments for:   |                 |                      |                          |
| Depreciation and amortisation   | 02              | 3,920,049,354,483    | 3,880,344,656,048        |
| Provisions  | 03              | 1,996,159,335        | 4,729,116,879            |
| Foreign exchange difference arising from translating foreign currency items | <sup>n</sup> 04 | (37,379,003,567)     | 638,238,848,257          |
| Gain from investing activities  | 05              | (2,254,546,869,616)  | (1,668,075,990,409)      |
| Interest expense  | 06              | 96,418,310,786       | 95,084,582,355           |
| Other adjustments   | 07              | 43,630,437           | (1,547,343,655)          |
| 3. Operating profit before movements in<br>working capital                  | " 08            | 11,882,369,002,837   | 10,566,949,489,860       |
| Changes in receivables  | 09              | 976,096,441,250      | (193,879,872,123)        |
| Changes in inventories  | 10              | (37,740,110,575)     | (61,497,636,138)         |
| Changes in payables   | 11              | (1,016,786,174,225)  | 424,449,615,007          |
| Changes in prepaid expenses   | 12              | (227,317,860,162)    | (26,774,597,158)         |
| Interest paid   | 14              | (96,685,906,431)     | (95,942,288,441)         |
| Corporate income tax paid   | 15              | (1,710,830,775,334)  | (2,027,663,134,944)      |
| Other cash outflows   | 17              | (702,717,770,454)    | (649,944,053,902)        |
| Net cash generated by operating activities                                  | 20              | 9,066,386,846,906    | 7,935,697,522,161        |
| II. CASH FLOWS FROM INVESTIN  | G ACTIV         | ITIES                |                          |
| 1. Acquisition and construction of fixed assets                             | 21              | (1,958,513,895,849)  | (2,008,022,568,413)      |
| 2. Proceeds from sale, disposal of fixed assets                             | 22              | 4,433,228,397        | 724,792,610              |
| 3. Cash outflow for buying debt instruments of other entities               | 23              | (11,187,500,000,000) | (9,913,400,000,000)      |
| 4. Cash recovered from selling debt instruments of other entities           | 24              | 3,996,400,000,000    | 3,746,000,000,000        |
| 5. Interest earned, dividends and profits received                          | 27              | 1,906,032,340,436    | 1,439,352,707,712        |
| Net cash used in investing activities                                       | 30              | (7,239,148,327,016)  | (6,735,345,068,091)      |



FORM B 03-DN/HN

#### **AIRPORTS CORPORATION OF VIETNAM**

58 Truong Son, Ward 02, Tan Binh District Ho Chi Minh City, Vietnam

#### M FORM B 03-DN/HN Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance

# **CONSOLIDATE CASH FLOW STATEMENT (Continued)**

For the year ended 31 December 2019

Unit: VND

| ITEMS  | Codes    | Current year        | Prior year<br>(Restated) |
|--|----------|---------------------|--------------------------|
| III. CASH FLOWS FROM FINANCI                                   | NG ACTIV | ITIES               |                          |
| 1. Buy-back of issued shares                                   | 32       | (1,713,480,000)     | (572,470,000)            |
| 2. Proceeds from borrowings                                    | 33       | -                   | 234,180,466,916          |
| 3. Repayment of borrowings                                     | 34       | (154,993,814,113)   | (149,492,654,048)        |
| 4. Dividends and profits paid                                  | 36       | (1,959,254,858,400) | (1,959,379,265,070)      |
| Net cash used in financing activities                          | 40       | (2,115,962,152,513) | (1,875,263,922,202)      |
| Net decrease in cash during the year (50=20+30+40)             | 50       | (288,723,632,623)   | (674,911,468,132)        |
| Cash and cash equivalents at the beginning of the year         | 60       | 638,390,855,963     | 1,313,665,194,187        |
| Effects of changes in foreign exchange rates                   | 61       | (1,062,001)         | (362,870,092)            |
| Cash and cash equivalents at the end of the year (70=50+60+61) | 70       | 349,666,161,339     | 638,390,855,963          |

Bui Thi Phuong Anh Preparer

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Bui A Dong Chief Accountant Chief Executive Officer 30 March 2020

#### The accompanying notes are an integral part of these consolidated financial statements.

#### **AIRPORTS CORPORATION OF VIETNAM**

58 Truong Son, Ward 02, Tan Binh District Ho Chi Minh City, Vietnam

#### rict Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

These notes are an integral part of and should be read in conjunction with the accompanying consolidated financial statements

#### 1. GENERAL INFORMATION

#### Structure of ownership

Airports Corporation of Vietnam (the "Parent Company"), a joint stock company established on the basis of capitalisation of State-owned enterprise – Airports Corporation of Vietnam (One-member limited liability company) under Decision No. 1710/QD-TTG dated 6 October 2015 of Prime Minister, operates under the Business Registration Certificate No. 0311638525 dated 22 March 2012 and other amended Certificates. The eighth amended Business Registration Certificate dated 15 August 2018 was issued by the Department of Planning and Investment of Ho Chi Minh City.

On 12 November 2018, the Ministry of Transport have transferred the representative right of State's ownership in the Corporation to the Committee for Management of State Capital at Enterprises under the Decree No. 131/2018/ND-CP on 29 September 2018 and Decision No. 1515/QD/TTG on 9 November 2018.

The full name of the Corporation in Vietnamese: Tổng Công ty Cảng Hàng không Việt Nam - CTCP.

The international business name: Airports Corporation of Vietnam.

The abbreviation name: ACV.

The head office: 58 Truong Son, Ward 2, Tan Binh District, Ho Chi Minh City, Vietnam

Shares of the Corporation have been traded on the Unlisted Public Company Market (UPCoM) since 21 November 2016, under the code of "ACV".

The number of employees of the Parent Company as at 31 December 2019 was 9,830 (as at 31 December 2018: 9,748).

#### **Operating industry and principal activities**

Pursuant to the amended Business Registration Certificate, the Corporation has registered its main business activities in following areas:

 Direct support services to airfreight: Investment, management of capital investments, direct business and production activities at airports and aerodromes; investment, operation of infrastructures, facilities, equipment of airports and aerodromes; provision of services of aviation safety - security; supply of maintenance services for aircrafts, aeronautical equipment and devices, and other technical facilities; supply of technical services, science and technology services both domestic and offshore areas; supply of services for ground handling services; services at passenger terminals, cargo terminals; export, import, purchase and sale of aeronautical materials, equipment, devices; agent services for carriers, tourism and transport companies, manufacturers and suppliers of aircraft materials, equipment, and aeronautical facilities; trading services, duty-free services;

services at apron and other aeronautical services at airports, aerodromes; supply of aeronautical gasoline, lubricant (including fuel, lubricant, specialised liquid) and other types of gasoline at airports, aerodromes; other aviation services, public services at airports and aerodromes;

- Services of transportation of passengers, cargo, warehouse; delivery; restaurants, hotels, guesthouses;
- Construction, consulting, repair, maintenance and installation of construction works, electricity, electronics and specialised mechanical equipment, civil constructions.

#### Normal production and business cycle

The Corporation's normal production and business cycle are carried out for a year of 12 months or less.

# Characteristics of the business activities which have impact on the consolidated financial statements

The Corporation has officially operated as a joint stock company since 1 April 2016. However, at the date of the consolidated financial statements, the competent authorities has not verified and approved the finalisation of finance, finalisation of proceeds from equitisation, costs incurred in the equitisation process and the actual value of the State capital portion in the Corporation at the time of becoming a joint stock company and the amount to be remitted to the Enterprise Restructuring and Development Fund. As such, the consolidated financial statements for the year ended 31 December 2019 and other reports from prior years of the Corporation may be modified subject to those decisions from the competent authorities.

According to the Decision No. 1710/QD-TTCP issued by the Prime Minister on 6 October 2015 on approval of scheme of equitisation plan of Parent Company -Airports Corporation of Vietnam and the official documents No. 11232/BGTVT-QLDN dated 25 August 2015, 5326/TTr-BGTVT dated 27 April 2015 and 5501/BGTVT-QLDN dated 24 May 2017 of the Ministry of Transport on the management and utilisation of Airfield's assets, the Corporation continues to manage and utilise the assets of the Airfield and carry out repair, maintenance and investment of these Airfield's assets; ensure the continued operation of aviation airports, security and aviation safety. While waiting for authorities for guidance on management and utilisation and the regime of accounting for the Airfield's assets, the Corporation shall separately monitor the amounts related to the operation of the Airfield according to the current regulations (presented in Note 9, 22 and 42). The adjustment of the amounts related to operation of Airfield (if any) will be followed in accordance with decision, regulation and guidance of competent authorities.

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## The Corporation's structure

Detailed information about the Parent Company's branches, subsidiary, associates and joint ventures as at 31 December 2019:

#### Branches:

| Branch name  | Address  |
|--|--|
| 1. Noi Bai International Airport - Branch of<br>Airports Corporation of Vietnam      | Noi Bai International Airport, Phu<br>Minh Commune, Soc Son District,<br>Hanoi.            |
| 2. Da Nang International Airport - Branch of Airports Corporation of Vietnam         | Hoa Thuan Tay Ward, Hai Chau District, Da Nang City.                                       |
| 3. Tan Son Nhat International Airport -<br>Branch of Airports Corporation of Vietnam | 58 Truong Son, Ward 2, Tan Binh District, Ho Chi Minh City.                                |
| 4. Phu Bai International Airport - Branch of Airports Corporation of Vietnam         | Zone 8, Phu Bai Ward, Huong Thuy<br>Town, Thua Thien Hue Province.                         |
| 5. Chu Lai Airport - Branch of Airports<br>Corporation of Vietnam                    | Tam Nghia Commune, Nui Thanh District, Quang Nam Province.                                 |
| 6. Cam Ranh International Airport - Branch<br>of Airports Corporation of Vietnam     | Cam Ranh International Airport,<br>Cam Nghia Ward, Cam Ranh City,<br>Khanh Hoa Province.   |
| 7. Can Tho International Airport - Branch of<br>Airports Corporation of Vietnam      | 179B Le Hong Phong Street, Tra An Ward, Binh Thuy District, Can Tho City.                  |
| 8. Phu Quoc International Airport - Branch<br>of Airports Corporation of Vietnam     | Group 2, Duong To Village, Duong<br>To Commune, Phu Quoc District,<br>Kien Giang Province. |
| 9. Dien Bien Airport – Branch of Airports<br>Corporation of Vietnam                  | Group 10, Thanh Truong Ward, Dien<br>Bien Phu City, Dien Bien Province.                    |
| 10. Na San Airport – Branch of Airports<br>Corporation of Vietnam                    | Mai Son District, Son La Province.   |
| 11. Cat Bi Airport - Branch of Airports<br>Corporation of Vietnam                    | Le Hong Phong Street, Thanh To<br>Ward, Hai An District, Hai Phong<br>City.                |
| 12. Vinh International Airport - Branch of Airports Corporation of Vietnam           | Nghi Lien Commune, Vinh City,<br>Nghe An Province.   |
| 13. Dong Hoi Airport - Branch of Airports<br>Corporation of Vietnam                  | Loc Ninh Commune, Dong Hoi City,<br>Quang Binh Province.                                   |
| 14. Phu Cat Airport - Branch of Airports<br>Corporation of Vietnam                   | 1 Nguyen Tat Thanh, Ly Thuong<br>Kiet Ward, Quy Nhon City, Binh<br>Dinh Province.          |

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| Branch name (Continued)   | Address (Continued)  |
|---|--|
| 15. Tuy Hoa Airport - Branch of Airports Corporation of Vietnam       | Quarter 4, Phu Thanh Ward, Tuy<br>Hoa City, Phu Yen Province.                            |
| 16. Pleiku Airport - Branch of Airports Corporation of Vietnam        | Street 17/3, Thong Nhat Ward, Pleiku City, Gia Lai Province.                             |
| 17. Lien Khuong Airport - Branch of Airports Corporation of Vietnam   | Highway 20, Lien Nghia Town, Duc<br>Trong District, Lam Dong Province.                   |
| 18. Buon Ma Thuot Airport - Branch of Airports Corporation of Vietnam | Hamlet 3, Hoa Thang Commune,<br>Buon Ma Thuot City, Dak Lak<br>Province.                 |
| 19. Con Dao Airport - Branch of Airports<br>Corporation of Vietnam    | Zone 1, Con Dao Town, Con Dao<br>District, Ba Ria - Vung Tau<br>Province.                |
| 20. Rach Gia Airport - Branch of Airports<br>Corporation of Vietnam   | 418 Cach Mang Thang Tam Street,<br>Vinh Loi Ward, Rach Gia City, Kien<br>Giang Province. |
| 21. Ca Mau Airport - Branch of Airports Corporation of Vietnam        | 93 Ly Thuong Kiet Street, Ward 6, Ca Mau City.   |
| 22. Tho Xuan Airport - Branch of Airports<br>Corporation of Vietnam   | Sao Vang Airport, Sao Vang Town,<br>Tho Xuan, Thanh Hoa Province.                        |

Subsidiary:

| Company name  | Place of<br>incorporation | Proportion of<br>ownership<br>interest (%) | Proportion<br>of voting<br>power held<br>(%) | Principle<br>activities    |
|---|---------------------------|--|--|----------------------------|
| Noi Bai Aviation Fuel<br>Service Joint Stock<br>Company | Hanoi                     | 60   | 60   | Supply<br>aviation<br>fuel |

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Associates, joint ventures:

|  |                           | Proportion<br>of          | Proportion<br>of voting |  |
|--|---------------------------|---------------------------|-------------------------|--|
| <b>Company name</b>  | Place of<br>incorporation | ownership<br>interest (%) | power held<br>(%)       | Principle<br>activities  |
| 1. Southern Airports<br>Services Joint Stock<br>Company                        | Ho Chi Minh<br>City       | 49.07                     | 49.07                   | Ground<br>commercial<br>services at<br>airports  |
| 2. Saigon Ground<br>Services Joint Stock<br>Company                            | Ho Chi Minh<br>City       | 48.03                     | 48.03                   | Ground<br>commercial<br>services at<br>airports  |
| 3. Southern Airports<br>Aircraft<br>Maintenance<br>Services Company<br>Limited | Ho Chi Minh<br>City       | 51                        | 50                      | Aircrafts<br>maintenance<br>and repair<br>services   |
| 4. Southern Airports<br>Trading Joint Stock<br>Company                         | Ho Chi Minh<br>City       | 29.53                     | 29.53                   | Production of<br>bottled<br>purified<br>water, bottled<br>mineral<br>water; trading<br>in transport<br>of cargo and<br>passenger by<br>car |
| 5. Southern Airports<br>Transportation Joint<br>Stock Company                  | Ho Chi Minh<br>City       | 30                        | 30                      | Passenger<br>transport by<br>road  |
| 6. Hanoi Ground<br>Services Joint Stock<br>Company                             | Hanoi                     | 20                        | 20                      | Ground<br>services at<br>Noi Bai   |
| 7. Air Cargo<br>Services of Vietnam<br>Joint Stock<br>Company                  | Hanoi                     | 20                        | 20                      | Airport<br>Cargo<br>warehouse<br>services  |

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# Disclosure of information comparability in the consolidated financial statements

Comparative figures are the figures of the audited consolidated financial statements for the year ended 31 December 2018 and adjusted according to minute of State Audit.

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#### 2. ACCOUNTING CONVENTION AND FINANCIAL YEAR

#### **Accounting convention**

The accompanying consolidated financial statements, expressed in Vietnam Dong ("VND"), are prepared under the historical cost convention and in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting.

The accompanying consolidated financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

#### **Financial year**

The Corporation's financial year begins on 1 January and ends on 31 December.

# 3. RESTATEMENTS OF PRIOR YEAR CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements of the Corporation for the year ended 31 December 2018 are restated in accordance with adjustments required by the State Audit in the audit minute No. 430/KTNN-TH dated 20 September 2019 relating to managing, using State capital, assets in 2018 of the Corporation. Details of the adjustments are presented in Note 43.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies, which have been adopted by the Corporation in the preparation of these consolidated financial statements, are as follows:

#### **Estimates**

The preparation of the consolidated financial statements in conformity with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to consolidated financial reporting requires the Board of Executive Officers to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the financial year. Although these accounting estimates are based on the Board of Executive Officers' best knowledge, actual results may differ from those estimates.

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Corporation and enterprises controlled by the Corporation (its subsidiaries) up to the balance sheet date of each period. Control is achieved where the Corporation has the power to govern the financial and operating policies of an investee enterprise so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used in line with those used by the Corporation.

Intragroup transactions and balances are eliminated in full on consolidation.

Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the parent's ownership interests in them. Non-controlling interests consist of the amount of those non-controlling interests at the date of the original business combination and the non-controlling interests' share of changes in equity since the date of the combination. Losses in subsidiaries are respectively attributed to the non-controlling interests even if this results in a deficit non-controlling interests balance.

#### **Business combination**

On acquisition, the assets, liabilities and contingent liabilities of a subsidiary are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognised as goodwill. Any deficiency of the acquiring cost below the fair values of the identifiable net assets acquired is credited to profit and loss in the year of acquisition.

The non-controlling interests are initially measured at the non-controlling shareholders' proportion of the net fair value of the assets, liabilities and contingent liabilities recognised.

#### **Investments in associates**

An associate is an entity over which the Corporation has significant influence and that is neither a subsidiary nor an interest in joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but not control or joint control over those policies.

The net income, assets and liabilities of associates are incorporated in these financial statements using the equity method of accounting. Interests in associates are carried in the balance sheet at cost as adjusted by post-acquisition changes in the Corporation's share of the net assets of the associate. Losses of an associate in excess of the Corporation's interest in that associate (which includes any long-term interests that, in substance, form part of the Corporation's net investment in the associate) are not recognised.

Where a group entity transacts with an associate of the Corporation, unrealised profits and losses are eliminated to the extent of the Corporation's interest in the relevant associates.

#### **Interests in joint ventures**

A joint venture is a contractual arrangement whereby the Corporation and other parties undertake an economic activity that is subject to joint control, i.e., the strategic financial and operating policy decisions relating to the activities require the unanimous consent of the parties sharing control.

Where a group entity undertakes its activities under joint venture arrangements directly, the Corporation's share of jointly controlled assets and any liabilities incurred jointly with other ventures are recognised in the financial statements of the relevant entity and classified according to their nature. Liabilities and expenses incurred directly in respect of interests in jointly controlled assets are accounted for on an accrual basis. Income from the sale or use of the Corporation's share of the output of jointly controlled assets, and its share of joint venture expenses, are recognised when it is probable that the economic benefits associated with the transactions will flow to/from the Corporation and their amount can be measured reliably.

Joint venture arrangements that involve the establishment of a separate entity in which each venture has an interest are referred to as jointly controlled entities. The Corporation reports its interests in jointly controlled entities using the equity method of accounting.

Any goodwill arising on the acquisition of the Corporation's interest in a jointly controlled entity is accounted for in accordance with the Corporation's accounting policy for goodwill arising on the acquisition of a subsidiary.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, demand deposits and short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

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#### **Trading securities**

Trading securities are those the Corporation holds for trading purpose. Trading securities are recognised from the date the Corporation obtains the ownership of those securities and initially measured at the fair value of payments made at the transaction date plus directly attributable transaction costs.

In subsequent financial years, investments in trading securities are measured at cost less provision for impairment of such investments.

Provision for impairment of investments in trading securities is made in accordance with prevailing accounting regulations.

#### Held-to-maturity investments

Held-to-maturity investments comprise term deposits.

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#### AIRPORTS CORPORATION OF VIETNAM FORM B 09 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Interest income from term deposits is recognised in the consolidated income statement on a time basis.

#### Receivables

Receivables represent the amounts recoverable from customers or other debtors and are stated at book value less provision for doubtful debts.

Provision for doubtful debts is made for overdue debts as specified in the economic contracts, contract commitments or debt commitments that have been repeatedly requested for payment by the Corporation but not yet collected, or when the debtor is in bankruptcy, in dissolution, or is experiencing similar difficulties.

#### Inventories

Inventories are stated at the lower of cost and net realisable value. Cost comprises purchase prices, non-refundable taxes, transportation and stevedoring expenses, preservation expenses during purchase, wastage norm and other directly attributable expenses that have been incurred in bringing the inventories to their present location and condition. Net realisable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

The Corporation applies a perpetual method to record inventories. Inventories are accounted for under perpetual inventory method. The stock-out price of material is calculated using the first in - first out (FIFO) method, the stock-out price of inventories is calculated using the weighted average method, except the stock-out price of free-duty goods are calculated using the specific identification method.

The evaluation of necessary provision for inventory obsolescence follows current prevailing accounting regulations which allow provisions to be made for obsolete, damaged, or sub-standard inventories and for those which have costs higher than net realisable values as at the balance sheet date.

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation. The costs of purchased tangible fixed assets comprise their purchase prices and any directly attributable costs of bringing the assets to their working condition and location for their intended use.

The costs of tangible fixed assets constructed by contractors comprise the finally accounted cost of the work and any directly attributable costs of bringing the assets to their working condition and location for their intended use.

Items which have been put into use but not yet approved by authorities will be temporarily added to the cost of tangible fixed assets and depreciated. Upon a final account of these tangible fixed assets, the cost will be accordingly adjusted while depreciation expenses remain intact for adjustment (up or down) to be made over the remaining depreciable time of the assets. Costs incurred after initial recognition in respect of repairs, maintenance, upgrades and operations of tangible fixed assets recognised in the consolidated income statement. Unless these costs are certain to make tangible fixed assets generate economic benefits in the future higher than initially revaluated amount, they will be debited to cost of tangible fixed assets.

Tangible fixed assets are depreciated using the straight-line method over their estimated useful lives as follows:

Years

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| Buildings and structures | 5 - 25 |
|--------------------------|--------|
| Machinery and equipment  | 3 - 8  |
| Motor vehicles           | 6      |
| Office equipment         | 3 - 5  |

Loss or gain resulting from sales and disposals of tangible fixed assets is the difference between profit from sales or disposals of assets and their residual values and is recognised in the consolidated income statement.

#### Intangible assets and amortisation

Intangible assets represent copy rights, computer software and cost of logo design that are stated at cost less accumulated amortisation.

Patents, copyright and computer software are measured initially at purchase cost and are amortised on the straight-line basis over their estimated useful lives from three to five years.

#### Leasing

#### The Corporation as lessee

Leases where substantially all the rewards and risks of ownership of assets remain with the leasing company are accounted for as operating leases. Rentals payable under operating leases are charged to the consolidated income statement on a straightline basis over the term of the relevant lease. Benefits received and receivable as an incentive to enter into an operating lease are also spread on a straight-line basis over the lease term.

#### The Corporation as lessor

Revenue from operating leases represents premises rental and lease of equipment and assets revenue at airports. Revenues from operating leases are charged to the consolidated income statement on a straight-line basis over the lease term.

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#### **Construction in progress**

Properties in the course of construction, purchasing for production, administrative purposes, or for other purposes, are carried at cost. Cost includes costs that are necessary to form the assets comprises purchase prices, installation and construction costs, equipment, service fees and other directly attributable expenses in accordance with the Corporation's accounting policy. These costs will be capitalized in fixed assets as temporarily debited (if no final settlement is approved) when the assets are handed over and put into use. Depreciation of these assets, on the same basis as other assets, commences when the assets are ready for their intended use and subject to approval by appropriate level of competent authorities. Assets of the Airfield after being finalised shall be separate from Corporation's assets and record as other receivables from the State Budget.

#### **Prepayments**

Prepayments are expenses which have already been paid but relate to results of operations of multiple accounting periods. Prepayments include tools and supplies issued for consumption, rental of aircraft parking, fuel costs and are expected to provide future economic benefit to the Corporation. These expenditures have been capitalised as prepayments, and are allocated to the consolidated income statement using the straight-line method in accordance with the current prevailing accounting regulations.

#### **Payable provisions**

Payable provisions are recognised when the Corporation has a present obligation as a result of a past event, and it is probable that the Corporation will be required to settle that obligation. Provisions are measured at the Board of Executive Officers' best estimate of the expenditure required to settle the obligation as at the balance sheet date.

#### **Revenue recognition**

#### Revenue from the sales of goods

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Revenue from the sale of goods is recognised when all five (5) following conditions are satisfied:

- (a) the Corporation has transferred to the buyer the significant risks and rewards of ownership of the goods;
- (b) the Corporation retains neither continuing managerial involvement to the degree usually associated with; ownership nor effective control over the goods sold;
- (c) the amount of revenue can be measured reliably;
- (d) it is probable that the economic benefits associated with the transaction will flow to the Corporation; and
- (e) the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue from the sale of goods of the Corporation are mainly from duty-free sales in duty-free stores at Noi Bai International Airport.

#### **Revenue from services rendered**

Revenue of a transaction involving the rendering of services is recognised when the outcome of such transactions can be measured reliably. Where a transaction involving the rendering of services is attributable to several years, revenue is recognised in each year by reference to the percentage of completion of the transaction at the balance sheet date of that year. The outcome of a transaction can be measured reliably when all four (4) following conditions are satisfied:

- (a) the amount of revenue can be measured reliably;
- (b) it is probable that the economic benefits associated with the transaction will flow to the Corporation;
- (c) the percentage of completion of the transaction at the balance sheet date can be measured reliably; and
- (d) the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

Revenue from services rendered of Corporation is subject to the regulations of the State on prices and price framework of some aviation services at Airports and Aerodromes of Vietnam. In which:

#### Aviation services revenue

- + Revenue of passenger services
- + Revenue of passenger and baggage security screening services
- + Revenue of cargo security screening services
- + Revenue of check-in counter rental
- + Revenue of package ground handling services
- + Revenue of franchise services for aviation services
- + Revenue of flight support services
- + Revenue of other aviation services

#### Revenue of non-aviation services

Revenue of non-aviation services include revenue of premises lease, ground services, lease of equipment and assets, advertising lease, transport, stay, security inspection and monitoring and other non-aviation services.

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#### **Other revenue**

Interest income is accrued on a time basis, and determined by the outstanding balance of deposits and the applicable interest rate.

Dividend income from investments is recognised when the Corporation's right to receive payment has been established.

#### **Revenue deductions**

Revenue deductions at the Corporation include rebate of service for carriers, which are prorated on the total value of aviation services in monthly invoices in which the price and charge frame are stipulated in Airports and Aerodromes by the State.

#### **Foreign currencies**

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction date. The balances of monetary items denominated in foreign currencies as at the balance sheet date are retranslated at the exchange rates on the same date. Exchange differences arising from the translation of these accounts are recognised in the consolidated income statement.

#### **Borrowing costs**

Borrowing costs are recognised in the income statement in the year when incurred unless they are capitalised in accordance with Vietnamese Accounting Standard No. 16 "Borrowing costs". Accordingly, borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

#### Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before tax as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other years (including loss carried forward, if any) and it further excludes items that are never taxable or deductible.

Deferred tax is recognised on significant differences between carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using balance sheet liability method. Deferred tax liabilities are generally recognised for all temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilised.

Deferred tax is calculated at the tax rates that are expected to apply in the year when the liability is settled or the asset realised. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same tax authority and the Corporation intends to settle its current tax assets and liabilities on a net basis.

The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations. Other taxes are applied in accordance with the prevailing tax laws in Vietnam.

#### Profit distribution, appropriation of funds from profit after tax

The Corporation distributes its profits and establishes funds in accordance with the organisation and operation charter of the shareholding company and the Resolution of the Annual General Meeting of Shareholders.

#### 5. CASH AND CASH EQUIVALENTS

|                      | <b>Closing balance</b> | <b>Opening balance</b> |
|----------------------|------------------------|------------------------|
|                      | VND                    | VND                    |
| Cash on hand         | 1,461,777,955          | 4,062,189,508          |
| Bank demand deposits | 338,537,477,658        | 610,424,281,704        |
| Cash in transit      | 3,666,905,726          | 13,904,384,751         |
| Cash equivalents     | 6,000,000,000          | 10,000,000,000         |
|                      | 349,666,161,339        | 638,390,855,963        |

#### 6. HELD-TO-MATURITY INVESTMENTS

Short-term held-to-maturity investments represent term deposits with remaining maturity term less than 12 months at local commercial banks. These deposits earn a fixed interest rate ranging from 6.8% to 7.6% per annum (as at 31 December 2018: from 5.3% to 7.2% per annum).

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# 7. TRADE RECEIVABLES FROM CUSTOMERS

|  | Clasing halo      | Opening balance   |
|--|-------------------|-------------------|
|  | Closing balance   | (Restated         |
| Short-term   | VND               | VNI               |
|  |                   |                   |
| a. Receivables from third parties  | 616 105 267 600   | 573 117 100 00    |
| Vietnam Airlines Corporation<br>VietJet Aviation Joint Stock Company           | 646,495,367,600   | 572,117,188,804   |
| Jetstar Pacific Airlines Aviation Joint Stock                                  | 621,885,666,258   | 550,884,657,897   |
| Company  | 138,952,713,004   | 152,163,811,441   |
| Bamboo Airways   | 129,918,629,508   | 100,062,813       |
| Da Nang International Terminal Investment<br>and Operation Joint Stock Company | 90,358,908,818    | 158,156,810,540   |
| Korean Airlines  | 63,138,112,394    | 55,045,564,272    |
| Cam Ranh International Terminal Joint<br>Stock Company                         | 57,726,239,517    | 74,018,009,998    |
| Airasia Berhad   | 49,548,448,220    | 51,160,428,012    |
| Asiana Airlines  | 41,728,656,060    | 45,650,360,974    |
| Thai Airasia Co  | 34,441,176,414    | 31,991,880,109    |
| China Southern Airlines  | 30,877,658,874    | 33,148,095,319    |
| Mekong Aviation Joint Stock Company  | 25,907,942,217    | 25,907,942,217    |
| Qatar Airways  | 24,001,555,672    | 35,371,680,930    |
| China Airlines   | 23,914,298,075    | 23,308,515,857    |
| Vietnam Air Petrol Company Limited   | 24,894,395,367    | 22,715,330,997    |
| Thai Airways   | 22,492,030,745    | 32,557,782,282    |
| Singapore Airlines   | 21,655,886,464    | 20,868,794,346    |
| Emirates Airlines  | 15,499,395,145    | 30,471,462,289    |
| Others   | 509,659,019,347   | 490,273,501,808   |
| b. Receivables from related parties<br>(Note 40)                               | 76,660,197,018    | 84,809,705,760    |
|  | 2,649,756,296,717 | 2,490,721,586,665 |
| Long-term  |                   |                   |
| Hoang Long Yen Joint Stock Company   | 6,300,000,200     | 6,300,000,200     |
|  | 6,300,000,200     | 6,300,000,200     |

# 8. SHORT-TERM ADVANCES TO SUPPLIERS

|   | Closing balance VND | Opening balance<br>VND |
|---|---------------------|------------------------|
| Avintech Joint Stock Company  | 45,152,862,903      | 8,171,659,318          |
| Traffic Trade and Project Joint Stock                                     | 11,793,110,348      | 9,387,844,381          |
| Company<br>Air Traffic Technical Company Limited                          | 10,938,801,115      | 7,372,741,623          |
| BTK Technology Development Company<br>Limited                             | 8,593,352,775       | 820,619,000            |
| Phu Quoc Land Development Center  | 8,075,921,665       | 8,075,921,665          |
| Airport Design and Construction<br>Constultancy Company Limited Liability | 4,914,090,048       | 31,446,092,304         |
| Company (ADCC)<br>JFV (JAC-ADPi-NK-OCG) Joint Venture                     | -                   | 69,203,888,183         |
| VTG Equipment and Technology Joint<br>Stock Company                       |                     | 61,002,980,045         |
| Heerim Architects & Planners Co., Ltd                                     | -                   | 22,925,635,988         |
| Others  | 140,561,422,745     | 164,409,075,199        |
|   | 230,029,561,599     | 382,816,457,706        |

Advances to suppliers represent the advances for construction projects at the airports of the Corporation.

#### 9. OTHER RECEIVABLES

| a. Current   | Closing balance<br>VND | Opening balance<br>(Restated)<br>VND |
|--|------------------------|--------------------------------------|
| a. Current<br>Receivables from the State on expense and<br>corporate income tax paid on behalf of the State<br>related to Airfield's operation (i) | -                      | 1,204,277,523,381                    |
| Receivables from the State related to assets of Airfield (i)   | 1,202,274,161,409      | 1,156,084,384,094                    |
| Interest from term deposits  | 1,106,261,851,954      | 758,571,057,533                      |
| Receivable related to equitisation - Enterprise<br>Restructuring and Development Fund (ii)   | 61,464,089,344         |                                      |
| Receivable related to equitisation – Expenses (ii)   | 19,570,715,787         | 19,570,715,787                       |
| Receivable from Vietnam Air Traffic Managament<br>Corporation for meteorological assets  | 55,749,867,742         | 55,654,707,061                       |
| Deductible input VAT which has not been declared   | 14,563,216,984         | 29,473,482,496                       |
| Advances   | 9,410,329,444          | 9,073,285,903                        |
| Dividend received  | 652,500,000            | 26,250,000,000                       |
| Others   | 40,664,028,588         | 53,315,594,696                       |
|  | 2,510,610,761,252      | 3,312,270,750,951                    |
| In which:  |                        |                                      |
| Current - Related parties (Note 40)  | 653,256,636            |                                      |
| b. Non-current   |                        |                                      |
| Receivable from clearance compensation expenses<br>for the area not allocated to use in Phu Quoc   | 184,565,128,906        | 184,565,128,906                      |
| Soc Son Land Development Center  | 80,936,675,811         | 80,936,675,811                       |
| Receivable from TCP Joint Stock Company related to assets on land and land rental  | 25,671,912,247         | 41,671,912,247                       |
| Deposits and mortgages   | 7,053,000,000          | 5,715,000,000                        |
| Others   |                        | 1,973,996,132                        |
| =  | 298,226,716,964        | 314,862,713,096                      |

(i) As presented in Note 1 about management and utilisation of the Airfield's assets, the Corporation splits and separately monitors the assets of the Airfield after equitisation, expenses and corporate income tax expenses paid in respect of the management and utilisation of the assets of the Airfield (presented in Note 42). During the year, Corporation have performed net-off with the payable to the State in relation to Airfield's operation revenue received on behalf of the State (presented in Note 22) for the period from 1 January 2018 to 31 December 2019 with the amount of VND 2,591,599,049,486.

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(ii) Receivables related to equitisation are costs incurred in the equitisation process of the Corporation. These receivables will be offset against the equitisation payables to the State (presented in Note 22) before refunded to the Enterprise Restructuring and Development Fund when the Corporation finalises the equitisation with competent authorities.

#### 10. BAD DEBTS

|  |                | <b>Closing balance</b> |   | <b>Opening balance</b> |
|--|----------------|------------------------|---|------------------------|
|  | Cost           | Provision              | Cost                                    | Provision              |
| Total amount of reasivables post                                   | VND            | VND                    | VND                                     | VND                    |
| Total amount of receivables past due or not past due but impaired. |                |                        |   |                        |
| In which:  |                |                        |   |                        |
| Mekong Aviation Joint Stock  |                |                        |   |                        |
| Company  |                | (25,907,942,217)       | 25,907,942,217                          | (25,907,942,217)       |
| SW Italia S.P.A (Noi Bai   |                |                        |   |                        |
| International Airport)   | 643,860,058    | (643,860,058)          | 643,860,058                             | (643,860,058)          |
| Noi Bai Development Services                                       |                |                        |   |                        |
| Joint Stock Company (Noi Bai                                       | 37,343,224     | (37,343,224)           | 37,343,224                              | (37,343,224)           |
| International Airport)   |                |                        |   |                        |
| Transaero Airlines   | 2,645,440,325  | (2,645,440,325)        | 2,645,440,325                           | (2,645,440,325)        |
| Viet Nguon Travel Information                                      |                | (2,0+5,++0,525)        | 2,075,770,525                           | (2,0+5,++0,525)        |
| Joint Stock Company (Da Nang                                       |                | (70 2/5 005)           | 70 265 005                              | (70.2(5.005)           |
| International Airport)   | 79,265,085     | (79,265,085)           | 79,265,085                              | (79,265,085)           |
| Dong Duong Advertisement   |                |                        |   |                        |
| Joint Stock Company (Tuy Hoa                                       | -              | -                      | 17,424,000                              | (17,424,000)           |
| Airport)   |                |                        | 1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | (11)121,0000           |
| Hiep Hoa Phat Joint Stock  |                |                        |   |                        |
| Comapny - Phu Yen Branch (Tuy<br>Hoa Airport)                      | 297,000,000    | (297,000,000)          | 297,000,000                             | (297,000,000)          |
| Interbrand Co., Ltd (Lien  |                |                        |   |                        |
| Khuong Airport)  | 283,008,000    | (283,008,000)          | 283,008,000                             | (283,008,000)          |
|  | 29,893,858,909 | (29,893,858,909)       | 29,911,282,909                          | (29,911,282,909)       |

# **11. INVENTORIES**

| Closing balance VND | Opening balance<br>(Restated)<br>VND   |
|---------------------|--|
|                     | 804,421,514  |
| 185,602,328,629     | 169,283,858,194  |
| 1,972,288,795       | 2,807,959,344  |
| 10,924,599,815      | 4,577,012,084  |
| 294,978,303,948     | 291,968,303,131  |
| 493,477,521,187     | 469,441,554,267  |
|                     | VND<br>185,602,328,629<br>1,972,288,795<br>10,924,599,815<br>294,978,303,948 |

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As at 31 December 2019 and 31 December 2018, the Corporation has no inventories that need to make provisions.

# **12. PREPAYMENTS**

|  |                 | Opening balance |
|--|-----------------|-----------------|
|  | Closing balance | (Restated)      |
|  | VND             | VND             |
| Current  |                 |                 |
| Tools and equipments   | 15,112,357,884  | 18,425,774,734  |
| Insurance premium  | 6,545,547,550   | 4,263,149,035   |
| Others   | 3,436,795,113   | 9,812,782,014   |
|  | 25,094,700,547  | 32,501,705,783  |
| Non-current  |                 |                 |
| Clearance compensation of the T2 airport<br>apron project - Noi Bai International<br>Airport   | 243,100,000,000 | -               |
| Clearance compensation of the Northern<br>expansion project - Da Nang International<br>Airport | 20,447,231,836  | 20,447,231,836  |
| Clearance compensation of the expansion project - Da Nang International Airport                | 12,258,823,680  | 12,258,823,680  |
| Tools and equiptments  | 22,804,563,171  | 23,707,519,857  |
| Aircraft parking rental  | 816,444,444     | 8,164,444,444   |
| Land retal and tax   | 170,000,000     | 170,000,000     |
| Others   | 5,175,783,654   | 5,299,961,570   |
|  | 304,772,846,785 | 70,047,981,387  |

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#### **13. TANGIBLE FIXED ASSETS**

|   | Buildings and<br>structures | Machinery and<br>equipment | Motor vehicles    | Office<br>equipment | Total              |
|---|-----------------------------|----------------------------|-------------------|---------------------|--------------------|
|   | VND                         | VND                        | VND               | VND                 | VND                |
| COST  |                             |                            |                   |                     |                    |
| Opening balance (Restated)                    | 24,837,728,611,510          | 12,955,582,921,150         | 2,197,351,084,217 | 96,989,012,723      | 40,087,651,629,600 |
| Additions                                     | -                           | 140,045,406,561            | 252,909,804,312   | 1,883,154,998       | 394,838,365,871    |
| Transfer from construction in progress        | 1,274,794,506,957           | 177,372,549,357            | -                 | 129,400,908         | 1,452,296,457,222  |
| Adjust from State's assets to the Corporation | 15,363,187,391              | 6,189,310,158              | 18,028,432,726    | -                   | 39,580,930,275     |
| Reclassification                              | (2,087,867,757)             | 2,087,867,757              | -                 | -                   | -                  |
| Disposals                                     | (4,840,021,772)             | (56,788,449,358)           | (18,041,099,573)  | (796,221,832)       | (80,465,792,535)   |
| Closing balance                               | 26,120,958,416,329          | 13,224,489,605,625         | 2,450,248,221,682 | 98,205,346,797      | 41,893,901,590,433 |
| ACCUMULATED DEPRECIATION                      |                             |                            |                   |                     |                    |
| Opening balance (Restated)                    | 10,671,964,796,848          | 9,456,478,815,718          | 1,424,465,571,662 | 90,786,032,318      | 21,643,695,216,546 |
| Charge for the year                           | 2,066,512,883,072           | 1,659,554,487,050          | 261,309,097,891   | 2,160,231,641       | 3,989,536,699,654  |
| Reclassification                              | (111,565,512)               | 111,565,512                | -                 | _,,                 |                    |
| Disposals                                     | (4,563,347,647)             | (56,440,944,842)           | (18,019,740,803)  | (796, 221, 832)     | (79,820,255,124)   |
| Closing balance                               | 12,733,802,766,761          | 11,059,703,923,438         | 1,667,754,928,750 | 92,150,042,127      | 25,553,411,661,076 |
| NET BOOK VALUE                                |                             |                            |                   |                     |                    |
|   | 14,165,763,814,662          | 3,499,104,105,432          | 772,885,512,555   | 6,202,980,405       | 18,443,956,413,054 |
| Opening balance (Restated) =                  | 14,105,705,014,002          |                            |                   | 0,202,900,403       | 10,773,730,713,037 |
| Closing balance                               | 13,387,155,649,568          | 2,164,785,682,187          | 782,493,292,932   | 6,055,304,670       | 16,340,489,929,357 |

As presented in Note 24, the Corporation has pledged fully value of the construction work, machinery, equipment and other assets of T2 Passenger Terminal - Noi Bai International Airport to mortgage for the borrowings. As at 31 December 2019, the carrying value of pledged tangible fixed assets was VND 4,261,019,157,900 (as at 31 December 2018: VND 5,818,887,036,079).

As at 31 December 2019, the cost of the Corporation's tangible fixed assets includes VND 11,494,766,310,246 (as at 31 December 2018: VND 7,042,886,952,538) of assets which have been fully depreciated but are still in use.



As at 31 December 2019, the cost of the tangible fixed assets temporarily increasing and awaiting settlement is reflected in the consolidated balance sheet with an amount of VND 20,754,490,052,028 (as at 31 December 2018: VND 21,617,634,400,961) (presented in Note 15). The value of these assets may vary depending on the audit result of completed construction work or the approved finalisation of the construction.

#### 14. INTANGIBLE ASSETS

|                        | Patent,<br>copyrights | Computer<br>software | Others      | Total          |
|------------------------|-----------------------|----------------------|-------------|----------------|
|                        | VND                   | VND                  | VND         | VND            |
| COST                   |                       |                      |             |                |
| Opening balance        | 2,661,339,000         | 15,744,112,988       | 170,000,000 | 18,575,451,988 |
| Additions              | -                     | 2,978,534,294        | -           | 2,978,534,294  |
| Disposals              | -                     | (200,000,000)        |             | (200,000,000)  |
| <b>Closing balance</b> | 2,661,339,000         | 18,522,647,282       | 170,000,000 | 21,353,986,282 |
|                        |                       |                      |             |                |
| ACCUMULATED AN         | <b>IORTISATION</b>    |                      |             |                |
| Opening balance        | 2,649,147,028         | 12,451,537,947       | 170,000,000 | 15,270,684,975 |
| Charge for the year    | 12,191,972            | 1,426,640,844        | -           | 1,438,832,816  |
| Disposals              | -                     | (200,000,000)        | -           | (200,000,000)  |
| <b>Closing balance</b> | 2,661,339,000         | 13,678,178,791       | 170,000,000 | 16,509,517,791 |
| -                      |                       |                      |             |                |
| <b>NET BOOK VALUE</b>  |                       |                      |             |                |
| <b>Opening balance</b> | 12,191,972            | 3,292,575,041        | -           | 3,304,767,013  |
|                        |                       |                      |             |                |
| <b>Closing balance</b> |                       | 4,844,468,491        |             | 4,844,468,491  |

As at 31 December 2019, the cost of the Corporation's intangible fixed assets includes VND 14,451,199,161 (as at 31 December 2018: VND 14,363,839,161) of assets which have been fully amortised but are still in use.

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# **15. CONSTRUCTION IN PROGRESS**

## **15.1.** Construction in progress

| -   | <u> </u>                                | Opening balance<br>(Restated)<br>VND |
|---|---|--------------------------------------|
| I. Projects belong to the Corporation   |   |                                      |
| a. Purchasing fixed assets  | 172,964,473,663                         | 45,299,412,294                       |
| b. Constructions  |   |                                      |
| Construction of Long Thanh International  |   | 10,400,055,001                       |
| Airport   | 370,005,116,630                         | 18,488,357,001                       |
| Expansion of T2 International Terminal -<br>Tan Son Nhat International Airport    | 14,507,472,911                          | -                                    |
| Expansion of airport apron - Cat Bi   | 9,169,690,909                           | 300,000                              |
| International Airport   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 500,000                              |
| Investment in expanding the capacity of   |   | 1 5 ( 7 ) 7 4 0 1 (                  |
| water treatment stations - Noi Bai  | 7,196,073,697                           | 1,567,874,216                        |
| International Airport<br>Passenger terminal - Tho Xuan                            |   |                                      |
| International Airport   | 7,171,326,410                           | <u>_</u>                             |
| Construction of T2 terminal - Vinh  |   |                                      |
| International Airport   | 6,913,062,998                           | 600,000                              |
| Construction of T2 terminal - Cat Bi  | ( 010 072 225                           | (00.000                              |
| International Airport   | 6,912,973,225                           | 600,000                              |
| Construction of airport apron at the land   |   | 286,917,275,226                      |
| plot No. 15 - Noi Bai International Airport                                       | _                                       | 200,717,275,220                      |
| Expansion of the airport apron at the   |   | 74 440 (10 007                       |
| military area of 19.79 ha - Tan Son Nhat  | -                                       | 74,440,618,927                       |
| International Airport   |   |                                      |
| Expansion of the North airport apron of parallel taxiways from NS to E6 - Tan Son |   | 47,042,622,147                       |
| Nhat International Airport  |   | 17,012,022,117                       |
| Expansion of the airport apron - Lien   |   | 10 701 535 039                       |
| Khuong Airport  | -                                       | 19,701,535,038                       |
| Renovation of conveyor belt system for  |   | 16,664,326,363                       |
| international flights   | -                                       |                                      |
| Others _  | 35,721,145,016                          | 27,104,793,911                       |
|   | 457,596,861,796                         | 491,928,902,829                      |
|   | (30 5(1 335 450                         | 527 220 215 122                      |
|   | 630,561,335,459                         | 537,228,315,123                      |

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# 15.1 Construction in progress (Continued)

|   | <u> </u>      | Opening balance<br>(Restated)<br>VND |
|---|---------------|--------------------------------------|
| II. Projects belong to airfield   |               |                                      |
| a. Constructions  |               |                                      |
| Renovation of E6 taxiway from E1 to E4 -<br>Da Nang International Airport | 1,486,713,788 | 1,486,413,788                        |
| Signal light system and ILS landing system - Tuy Hoa Airport              | -             | 36,662,427,172                       |
| Others  | 22,762,454    | 1,512,306,726                        |
|   | 1,509,476,242 | 39,661,147,686                       |
| b. Major overhaul of fixed assets   |               |                                      |
| Renovation of runway – Vinh International<br>Airport - Stage 2            | -             | 12,322,991,989                       |
| Renovation of runway - Buon Ma Thuot<br>Airport                           | 1,213,327,272 | 1                                    |
| Others  | 417,465,069   | 1,213,327,272                        |
|   | 1,630,792,341 | 13,536,319,261                       |
|   | 3,140,268,583 | 53,197,466,947                       |

# III. Constructions conducted on behalf of Vietnam Air Traffic Management Corporation

| 81,657,920,955  | 413,185,453  |
|-----------------|--|
| 81,607,919,136  | 371,610,908  |
| 68,285,583,409  | 243,489,089  |
| -               | 95,160,681   |
| 231,551,423,500 | 1,123,446,131  |
| 865,253,027,542 | 591,549,228,201  |
|                 | 81,607,919,136<br>68,285,583,409<br>-<br>231,551,423,500 |

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# 15.2. Constructions temporarily debited and await for approval

|   | VND                | (Restated)<br>VND  |
|---|--------------------|--------------------|
|   |                    |                    |
| Construction of T2 Passenger Terminal -<br>Noi Bai International Airport<br>Expansion of International Passenger        | 12,249,404,880,608 | 12,249,404,880,608 |
| Terminal T2 - Tan Son Nhat International<br>Airport   | 1,427,650,829,590  | 1,427,650,829,590  |
| Passenger terminal - Cat Bi International<br>Airport<br>Expansion of the airport apron at the                           | 998,742,107,822    | 998,742,107,822    |
| military area of 19.79 ha - Tan Son Nhat<br>International Airport   | 896,566,017,978    | 455,925,516,384    |
| Expansion of passenger terminal - Phu<br>Quoc International Airport   | 785,128,624,245    | 785,128,624,245    |
| Construction of airport apron and T2<br>Passenger Terminal - Noi Bai International<br>Airport                           | 647,320,417,539    | 654,425,724,641    |
| Renovation and expansion of airport apron<br>north of parallel runways - Tan Son Nhat<br>International Airport          | 573,105,697,717    | 573,105,697,717    |
| Expansion of the airport apron north of<br>parallel taxiways from NS to E6 - Tan Son<br>Nhat International Airport      | 556,443,826,539    | 414,218,013,610    |
| Passenger terminal - Phu Cat Airport<br>Renovation and expansion of domestic  | 406,196,947,819    | 406,196,947,819    |
| terminal - Tan Son Nhat International<br>Airport  | 364,188,600,567    | 364,188,600,567    |
| Construction of airport apron at plot No. 15<br>- Noi Bai International Airport<br>Expansion of airport apron - Can Tho | 358,603,826,281    | -                  |
| Airport<br>Construction of taxiway system and airport   | 297,877,651,895    | 305,341,484,871    |
| apron, light system (airport apron)   | 274,393,952,913    | 274,393,952,913    |
| Passenger terminal - Tho Xuan Airport   | 229,059,199,604    | 229,059,199,604    |
| Renovation of T1 passenger terminal - Noi<br>Bai International Airport  | 200,483,835,833    | 200,483,835,833    |
| Expansion airport apron - Lien Khuong<br>Airport  | 161,445,068,906    | -                  |
| Renovation of airport apron in front of<br>international terminal - Da Nang<br>International Airport                    | 156,612,255,208    | 156,612,255,208    |
| Renovation and expansion parking No. 4 -<br>Da Nang International Airport   | 150,276,555,710    |                    |
| Renovation and expansion terminal, car<br>parking lot - Chu Lai Airport<br>Expansion of airport apron to the north and  | 130,398,695,184    | 130,398,695,184    |
| construction taxiway E7 - Da Nang<br>International Airport  | 118,545,346,663    | 118,545,346,663    |

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#### 15.2. Constructions temporarily debited and await for approval (Continued)

|   | Closing balance<br>VND | Opening balance<br>(Restated)<br>VND |
|---|------------------------|--------------------------------------|
| Passenger terminal - Da Nang International<br>Airport   | 74,714,048,500         | 74,714,048,500                       |
| Expansion of parking area for cars and taxi<br>- Can Tho Airport  | 60,142,614,762         | -                                    |
| Renovation and expansion of airport<br>apron - Chu Lai Airport  | 59,424,964,060         | 59,424,964,060                       |
| Renovation and expansion technological<br>line - Vinh International Airport                                       | 40,988,385,772         | -                                    |
| Investing for construction of restaurant,<br>office and toilet for airlines - Cam Ranh<br>International Airport   | 10,485,537,081         | 10,485,537,081                       |
| Passenger terminal - Phu Quoc Airport   | -                      | 1,479,819,936,748                    |
| Passenger terminal - Vinh International<br>Airport  | -                      | 388,288,734,301                      |
| Roads and car parking lot - Vinh<br>International Airport   | -                      | 119,578,626,442                      |
| Entrance to Phu Quoc International Airport  | -                      | 95,664,499,385                       |
| Renovation of passenger terminal, car<br>parking lot - Phu Bai Airport  | -                      | 85,541,084,102                       |
| Expansion of airport apron - Phu Bai<br>International Airport   | -                      | 49,171,581,949                       |
| Expansion, upgrade of passenger terminal -<br>Pleiku Airport  | -                      | 46,222,069,135                       |
| Renovation of airport apron, No. 17 station,<br>from No. 21 to 23 station - Tan Son Nhat<br>International Airport |                        | 41,620,560,637                       |
| Expansion of airport apron - Dong Hoi<br>Airport  | -                      | 36,076,158,965                       |
| Renovation of passenger terminal - Pleiku<br>Airport  | -                      | 32,496,571,862                       |
| Outside garage - Phu Quoc International<br>Airport  | -                      | 15,136,709,537                       |
| Operator office - Tho Xuan Airport  | -                      | 12,401,453,757                       |
| Others  | 22,611,307,086         | 43,152,406,801                       |
|   | 21,250,811,195,882     | 22,333,616,656,541                   |

The temporarily debited constructions included the cost of fixed assets, which have been temporarily increased and await for approval, with the total amount of VND 20,754,490,052,028 (as at 31 December 2018: VND 21,617,634,400,961) (presented in Note 13) and other overhaul projects and tools, contingent supplies with the total amount of VND 496,321,143,854 (as at 31 December 2018: VND 715,982,255,580).

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## 16. INVESTMENTS IN JOINT VENTURE, ASSOCIATES

|   | Closing balance<br>VND | Opening balance<br>(Restated)<br>VND |
|---|------------------------|--------------------------------------|
| Opening balance                                       | 2,622,657,523,805      | 2,511,561,532,587                    |
| Income from investments in joint ventures, associates | 382,862,566,873        | 335,929,802,184                      |
| Dividends received<br>Closing balance                 | (227,593,598,563)      | (224,833,810,966)                    |
| Closing balance                                       | 2,777,926,492,115      | 2,622,657,523,805                    |

Details of the Corporation's joint ventures, associates as at 31 December 2019 are as follows:

|  |                   |               |                 | Co                     | st                |
|--|-------------------|---------------|-----------------|------------------------|-------------------|
| Company  | 1                 | Percentage of | Contribution    |                        | Opening balance   |
|  | Charter capital   | ownership     | capital         | <b>Closing balance</b> | (Restated)        |
|  | VND               | %             | VND             | VND                    | VND               |
| Southern Airports Services<br>Joint Stock Company                          | 1,334,813,100,000 | 49.07         | 655,042,000,000 | 1,708,799,207,255      | 1,699,398,876,476 |
| Saigon Ground Services Joint<br>Stock Company (i)                          | 239,959,520,000   | 48.03         | 115,252,557,456 | 838,911,687,936        | 719,127,480,634   |
| Air Cargo Services of Vietnam<br>Joint Stock Company                       | 250,000,000,000   | 20.00         | 50,000,000,000  | 107,522,467,721        | 99,366,861,117    |
| Hanoi Ground Services Joint<br>Stock Company                               | 150,000,000,000   | 20.00         | 30,000,000,000  | 61,692,260,968         | 47,578,546,210    |
| Southern Airports Aircraft<br>Maintenance Services<br>Company Limited (ii) | 30,000,000,000    | 51.00         | 15,300,000,000  | 37,928,486,230         | 34,085,248,130    |
| Southern Airports<br>Transportation Joint Stock<br>Company                 | 43,500,000,000    | 30.00         | 13,050,000,000  | 15,990,598,743         | 15,732,134,520    |
| Southern Airports Trading<br>Joint Stock Company                           | 16,694,600,000    | 29.53         | 4,930,000,000   | 7,081,783,262          | 7,368,376,718     |
|  |                   |               | -               | 2,777,926,492,115      | 2,622,657,523,805 |

(i) During the year, Saigon Ground Services Joint Stock Company paid the remaining dividend in 2018 in cash at 30% on par value of ordinary shares and dividend in shares. The number of shares paid to the Corporation are 4,608,014 shares at par value of VND10,000/share, whereby the ownership and voting power of the Corporation increased from 48.01% to 48.03%.

(ii) Southern Airports Aircraft Maintenance Services Company Limited is a joint venture company established by the Corporation and Singapore Sia Engineering Company Limited from 2009 to jointly provide aircraft maintenance services in Vietnam.

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## **17. INVESTMENT IN OTHER ENTITIES**

| _  | Closing balance | Opening balance<br>VND |
|--|-----------------|------------------------|
| Saigon Cargo Service Corporation   | 75,000,000,000  | 75,000,000,000         |
| Da Nang International Terminal Investment<br>and Operation Joint Stock Company | 30,000,000,000  | 30,000,000,000         |
| TCP Investment Joint Stock Company   | 19,800,000,000  | 19,800,000,000         |
| Cam Ranh International Terminal Joint<br>Stock Company                         | 60,000,000,000  | 60,000,000,000         |
|  | 184,800,000,000 | 184,800,000,000        |



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## FORM B 09-DN/HN

## **18. DEFERRED TAX ASSETS**

|  | Closing balance |           |                     | Opening balance |           |                     |
|--|-----------------|-----------|---------------------|-----------------|-----------|---------------------|
|  | Tax             |           |                     |                 | Tax       |                     |
|  | Amount<br>VND   | rate<br>% | Deferred tax<br>VND | Amount<br>VND   | rate<br>% | Deferred tax<br>VND |
| Accrued land rental expenses (awaiting for Tax authority's announcement)   | 76,784,406,419  | 20%       | 15,356,881,284      | 77,681,326,505  | 20%       | 15,536,265,301      |
| Temporarily increased fixed assets depreciation (awaiting for invoice)   | 379,908,140,920 | 20%       | 75,981,628,184      | 391,291,302,014 | 20%       | 78,258,260,403      |
| Provision for impairment of financial investments  |                 | 20%       |                     | 1,300,000,000   | 20%       | 260,000,000         |
| Maintenance expense (awaiting for invoice)   | 26,591,808,176  | 20%       | 5,318,361,635       | 44,309,006,185  | 20%       | 8,861,801,237       |
| Foreign exchange loss arising from revaluating cash and receivables in foreign currency  | 3,128,365,016   | 20%       | 625,673,003         | 4,300,686,681   | 20%       | 860,137,336         |
| Asset overhaul expense of underground fuel refueling system for<br>aircraft of Noi Bai Aviation Fuel Service Joint Stock Company | 24,163,583,335  | 20%       | 4,832,716,667       | 20,850,000,000  | 20%       | 4,170,000,000       |
| -  | 510,576,303,866 | _         | 102,115,260,773     | 539,732,321,385 | _         | 107,946,464,277     |

## **19. SHORT-TERM TRADE PAYABLES**

|  | <b>Closing balance</b> | <b>Opening balance</b> |
|--|------------------------|------------------------|
|  | VND                    | VND                    |
| a. Trade payables to third parties                                       |                        |                        |
| New Asia Wave International (S) Pte Ltd.                                 | 297,889,453,143        | 288,685,081,912        |
| ACC Airport Construction Corporation                                     | 162,599,124,290        | 68,623,698,466         |
| New Production Technology and Trading<br>Development Joint Stock Company | 108,129,960,600        | 3,974,505,000          |
| Duy Anh Trading Company Limited  | 44,037,655,212         | 67,648,883,537         |
| CIENCO4 Group  | 36,143,621,584         | -                      |
| Luu Nguyen Construction Company<br>Limited                               | 31,318,873,478         | 52,251,177,629         |
| REE Mechanical and Electrical Engineering<br>Joint Stock Company         | 29,405,483,367         | 122,679,172,596        |
| Autogrill VFS F&B Company Limited  | 26,500,945,107         | 19,906,487,518         |
| Petro IMICO Construction Investment Joint<br>Stock Company               | 22,721,629,341         | 34,998,542,151         |
| Hoa Binh Construction and Real Estate<br>Corrporation                    | 22,278,384,641         | 65,452,098,236         |
| VIC Joint Venture Construction Company<br>Limited                        | 21,242,748,929         | 21,260,347,811         |
| Others   | 451,845,481,757        | 394,090,797,743        |
| b. Trade payables to related parties<br>(Note 40)                        | 3,751,589,081          | 3,276,708,347          |
| -  | 1,257,864,950,530      | 1,142,847,500,946      |

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The Corporation is able to repay all payables.

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#### FORM B 09-DN/HN

## 20. TAXES AND OTHER PAYABLES TO/ RECEIVABLES FROM THE STATE BUDGET

|   | Opening balance<br>(Restated) | Payable/Receivable<br>during the year | Paid/Received<br>during the year | <b>Closing balance</b> |
|---|-------------------------------|---------------------------------------|----------------------------------|------------------------|
|   | VND                           | VND                                   | VND                              | VND                    |
| Tax payables to the State budget                      |                               |                                       |                                  |                        |
| Value added tax                                       | 50,528,955,569                | 402,749,204,748                       | 436,644,584,385                  | 16,633,575,932         |
| Business license tax                                  | -                             | 32,000,000                            | 32,000,000                       | -                      |
| Import-export duties                                  | -                             | 584,675,835                           | 584,675,835                      |                        |
| Corporate income tax (*)                              | 2,296,588,250                 | 2,238,687,378,322                     | 1,710,830,775,334                | 530,153,191,238        |
| Personal income tax                                   | 24,051,738,212                | 363,641,825,175                       | 327,949,550,100                  | 59,744,013,287         |
| Natural resources tax                                 | 167,138,545                   | 2,366,623,173                         | 2,134,160,631                    | 399,601,087            |
| Land tax and land retal                               | 63,885,229,925                | 95,655,958,645                        | 157,809,138,299                  | 1,732,050,271          |
| Foreign contractor withholding tax                    | 373,154,929                   | 27,056,013,956                        | 26,937,875,639                   | 491,293,246            |
| Difference between in payment and receipt in airfield | -                             | 1,678,983,319,154                     | 1,678,983,319,154                | -                      |
| Other taxes   | 94,715,961                    | 168,840,161,728                       | 168,934,877,689                  | -                      |
|   | 141,397,521,391               | 4,978,597,160,736                     | 4,510,840,957,066                | 609,153,725,061        |
| Tax receivables from the State budget                 |                               |                                       |                                  |                        |
| Value added tax                                       | 44,306,200                    | -                                     | 44,306,200                       | 20                     |
| Corporate income tax                                  | 50,062,004,593                | -                                     | 50,062,004,593                   | -                      |
| Personal income tax                                   | 2,492,091,141                 | 5,745,729,707                         | 2,492,091,141                    | 5,745,729,707          |
| Land tax and land retal                               | 666,899,535                   | -                                     | 79,395,368                       | 587,504,167            |
| Foreign contractor withholding tax                    | 46,714                        | -                                     | 46,714                           | -                      |
| Profit paid to the State Budget                       | 9,883,091,867                 | 51,714,915                            | 5,006,779,833                    | 4,928,026,949          |
|   | 63,148,440,050                | 5,797,444,622                         | 57,684,623,849                   | 11,261,260,823         |

(\*) Corporate income tax during the year includes corporate income tax that the Corporation paid on behalf related to management and utilisation activities of the Airfield's assets (presented in Note 9 and Note 42).

### 21. SHORT-TERM ACCRUED EXPENSES

|   | Closing balance | Opening balance<br>(Restated)<br>VND |
|---|-----------------|--------------------------------------|
| Temporarily increased in cost of fixed assets | 579,121,633,173 | 670,376,715,835                      |
| Temporarily increased of overhaul expenses    | 80,047,316,295  | 70,848,345,464                       |
| Land tax, land rental                         | 76,784,406,419  | 82,270,960,768                       |
| Interest expense                              | 28,336,466,163  | 28,604,061,808                       |
| Acquisition of assets                         | 10,623,536,000  | -                                    |
| Assets repairing expenses                     | 7,016,464,960   | 5,254,315,484                        |
| Flight calibration cost                       | 3,318,505,500   | 7,015,872,276                        |
| Others  | 10,416,344,175  | 19,668,216,741                       |
|   | 795,664,672,685 | 884,038,488,376                      |

#### 22. OTHER PAYABLES

|  | <u>Closing balance</u> VND | Opening balance<br>VND |
|--|----------------------------|------------------------|
| a. Current   |                            |                        |
| Payable related to equitisation (i)                            | -                          | 43,894,499,381         |
| Payable to the State in relation to Airfield's                 |                            |                        |
| operation revenue received on behalf of the State (ii)         | 2,201,248,914,368          | 3,631,231,189,483      |
| Expense for investment in car parking lot for Tho Xuan Airport | 75,132,858,000             | 75,132,858,000         |
| Payable related to personal income tax for employees           | 65,996,423,092             | 39,297,075,979         |
| Short-term deposits and mortgages                              | 51,794,047,078             | 46,655,089,760         |
| Airport franchised expense                                     | 22,717,690,000             | 17,936,905,000         |
| Union fees   | 2,277,677,141              | 8,305,810,793          |
| Dividend payable   | 173,365,500                | 129,361,500            |
| Others   | 12,074,994,944             | 6,827,716,405          |
| Other payables to related parties (Note 40)                    | -                          | 64,982,500             |
|  | 2,431,415,970,123          | 3,869,475,488,801      |
| b. Non-current   |                            | h                      |
| Long-term deposits   | 117,061,817,125            | 90,353,729,680         |

(i) This is the amount to be remitted to the Enterprise Restructuring and Development Fund (according to Clause 3, Article 21 of Decree 59/2011), the difference between the actual value of the State capital portion in the Corporation when being equitised and the value of the State capital remained for investment in the Corporation when becoming a joint stock company. As at 31 December 2019, the Corporation has temporarily paid an amount of VND 3,214,119,787,296 (as at 31 December 2018: VND 3,194,868,068,494) to the State Budget based on the proceeds from equitisation. Therefore, the remaining amount of equitisation will be finalized by competent authorities and offset against the equitisation expenses (presented in Note 9) before refunding to the State budget. During the year, the Corporation adjusted the payables amount of Tax authority.

(ii) As presented in Note 1 relating to management and utilisation of the Airfield's assets, the Corporation split and separately monitored all revenue related to the operation of the Airfield on the other payables, corresponding to the Airfield's assets that the Corporation is managing and operating (presented in Note 42). During the year, the Corporation had temporarily paid to the State Budget the difference between collection and payment amount in respect of the management and utilisation of the assets of the Airfield with an amount of VND 1,678,983,319,154.

## 23. BONUS AND WELFARE FUNDS

|                                 | Bonus and<br>welfare funds<br>VND | Management<br>bonus fund<br>VND | Total<br>VND      |
|---------------------------------|-----------------------------------|---------------------------------|-------------------|
| Opening balance                 | 428,759,644,704                   | 2,787,749,976                   | 431,547,394,680   |
| Increase from retained earnings | 281,710,572,113                   | 148,680,000                     | 281,859,252,113   |
| Fund usage                      | (699,781,340,478)                 | (2,936,429,976)                 | (702,717,770,454) |
| Closing balance                 | 10,688,876,339                    | -                               | 10,688,876,339    |

Pursuant to the Resolution of Annual General Meeting of Shareholders No. 02/NQ-DHDCD dated 22 June 2019, the Corporation approved the appropriation from retained earnings for the year 2018 to Investment and development fund with the amount of VND 3,484,019,695,540; Bonus and welfare funds with the amount of VND 684,224,565,000 and Management bonus fund with the amount of VND 2,936,430,000. In 2018, the Corporation had temporarily appropriated from retained earnings for the year 2018, including: to Bonus and welfare funds with the amount of VND 406,738,000,000 and Management bonus fund with the amount of VND 406,738,000,000 and Management bonus fund with the amount of VND 2,787,750,000.

Pursuant to the Resolution of Annual General Meeting of Shareholders No. 392/NQ-DHDCD dated 18 April 2019, Noi Bai Aviation Fuel Services Joint Stock Company - a subsidiary company - distributed funds from profit not yet distributed in 2018 including: bonus and welfare funds with the amount of VND 4,224,007,113.

#### FORM B 09-DN/HN

## 24. LOANS AND OBLIGATIONS UNDER FINANCE LEASES

| _  |                    | Opening balance                      |                  |                  | During the year                        |                    | Closing balance                      |
|--|--------------------|--------------------------------------|------------------|------------------|--|--------------------|--------------------------------------|
|  | Amount<br>VND      | Amount able<br>to be paid off<br>VND | Increases<br>VND | Decreases<br>VND | Foreign exchange<br>differences<br>VND | Amount<br>VND      | Amount able to be<br>paid off<br>VND |
| <b>Current portion of long-term loans</b><br>Japan International Cooperation Agency<br>(JICA) - Loan Agreement No. VNIX-2<br>Project of construction of International<br>Passenger Terminal of Tan Son Nhat<br>International Airport by ODA fund (1) | 150,932,824,856    | 150,932,824,856                      | 156,200,048,546  | 154,993,814,113  | 1,966,527,651                          | 154,105,586,940    | 154,105,586,940                      |
| Japan International Cooperation Agency<br>(JICA) - Loan Agreement No. VNXVII-6 on<br>Project of construction of Noi Bai T2<br>International Airport by ODA fund (2)  |                    | -                                    | 87,951,153,663   | -                | (1,997,199,927)                        | 85,953,953,736     | 85,953,953,736                       |
|  | 150,932,824,856    | 150,932,824,856                      | 244,151,202,209  | 154,993,814,113  | (30,672,276)                           | 240,059,540,676    | 240,059,540,676                      |
| Long-term loans<br>Japan International Coorperation Agency<br>(JICA) - Loan agreement No. VNIX-2<br>Project of construction of International<br>Passenger Terminal of Tan Son Nhat<br>International Airport by ODA fund (1)                          | 3,406,566,869,657  | 3,406,566,869,657                    | -                | 156,200,048,546  | 2,430,745,145                          | 3,252,797,566,256  | 3,252,797,566,256                    |
| Japan International Coorperation Agency<br>(JICA) - Loan Agreement No. VNXVII-6 on<br>Project of construction of T2 Passesnger<br>Terminal of Noi Bai International Airport by<br>ODA fund (2)   | 2,619,246,053,144  | 2,619,246,053,144                    | -                | 87,951,153,663   | (7,613,830,636)                        | 2,523,681,068,845  | 2,523,681,068,845                    |
| Japan International Coorperation Agency<br>(JICA) - Loan Agreement No. VN11-P6 on<br>Project of construction of T2 Passesnger<br>Terminal of Noi Bai International Airport by<br>ODA fund (3)  | 4,332,149,930,000  | 4,332,149,930,000                    | -                | ć .              | (16,566,930,000)                       | 4,315,583,000,000  | 4,315,583,000,000                    |
| Japan International Coorperation Agency<br>(JICA) - Loan Agreement No. VN13-P3 on<br>Project of construction of T2 Passesnger<br>Terminal of Noi Bai International Airport by<br>ODA fund (4)  | 4,685,397,818,489  | 4,685,397,818,489                    | -                | •                | (17,917,814,234)                       | 4,667,480,004,255  | 4,667,480,004,255                    |
|  | 15,043,360,671,290 | 15,043,360,671,290                   | -                | 244,151,202,209  | (39,667,829,725)                       | 14,759,541,639,356 | 14,759,541,639,356                   |

- (1) The loan facility for Tan Son Nhat International Passenger Terminal Project funded by ODA fund with the Loan Agreement No. VNIX-2 dated 29 March 2002 between the Ministry of Finance and the Japan Bank for International Cooperation (now is Japan International Cooperation Agency - JICA). The loan was implemented via the Development Assistance Fund (the "DAF") - HCMC Branch (now is Development Bank of Vietnam (the "DBV") – HCMC Branch) under ODA Credit Agreement No. 038/TDNN-TDTW1 dated 15 August 2002 and the Authorised JBIC Fund Re-lending Contract No. 06/2002/UQ/BTC-TCDN of 17 July 2001 between the DAF and Ministry of Finance (represented by the External Finance Department). The purpose of the loan is to build an international passenger terminal at Tan Son Nhat International Airport. The total loan amount under the contract is JPY 22,768,000,000 with 40 years of repayment and a grace period of 10 years from the agreement's effective date. The loan is unsecured and bears interest at the rate of 1.6% per annum over the loan balance. The loan balance as at 31 December 2019 is VND 3,406,903,153,196 equivalent to JPY 16,083,125,771.48 (as at 31 December 2018: VND 3,557,499,694,513 equivalent to JPY 16,814,176,942.92).
- (2) This loan facility for Noi Bai T2 International Passenger Terminal Project funded by ODA with Loan Agreement No. VNXVII-6 dated 18 March 2010 between the Japan Government and the Vietnam Government. The total loan amount under the contract is JPY 12,607,000,000 with 40 years of repayment and a grace period of 10 years from the agreement's effective date. The disbursement period is 7 years from the agreement's effective date. The purpose of the loan is to build T2 Passenger Terminal – Noi Bai International Airport. The Corporation used the assets of T2 Passenger Terminal – Noi Bai International Airport to mortgage this loan. The lending interest rate and on-lending charge are 0.4% per annum for construction costs and 0.21% per annum for consultancy costs. The loan balance as at 31 December 2019 is VND 2,609,635,022,581 equivalent to JPY 12,366,016,964 (as at 31 December 2018: VND 2,619,246,053,144 equivalent to JPY 12,366,016,964).
- (3) This loan facility for Noi Bai T2 International Passenger Terminal Project funded by ODA with Loan Agreement No. VN11-P6 dated 30 March 2012 between the Japan Government and the Vietnam Government. The total loan amount under the contract is JPY 20,584,000,000 with 40 years of repayment and a grace period of 10 years from the agreement's effective date. The disbursement period is 5 years from the agreement's effective date. The purpose of the loan is to build T2 Passenger Terminal – Noi Bai International Airport. The Corporation used the assets of T2 Passenger Terminal – Noi Bai International Airport to mortgage this loan. The lending interest rate and on-lending charge are 0.4% per annum for construction costs and 0.21% per annum for consultancy costs. The loan balance as at 31 December 2019 is VND 4,315,583,000,000 equivalent to JPY 20,453,000,000 (as at 31 December 2018: VND 4,332,149,930,000 equivalent to JPY 20,453,000,000).

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(4) This loan facility for Noi Bai T2 International Passenger Terminal Project funded by ODA with Loan Agreement No. VN13-P3 dated 24 December 2013 between the Japan Government and the Vietnam Government. The total loan amount under the contract is JPY 26,062,000,000 with 40 years of repayment and a grace period of 10 years from the agreement's effective date. The disbursement period is 7 years from the agreement's effective date. The purpose of the loan is to build T2 Passenger Terminal – Noi Bai International Airport. The Corporation used the assets of T2 Passenger Terminal – Noi Bai International Airport to mortgage this loan. The lending interest rate and on-lending charge are 0.4% per annum for construction costs and 0.21% per annum for consultancy costs. The loan balance as at 31 December 2019 is VND 4,667,480,004,255 equivalent to JPY 22,120,758,314 (as at 31 December 2018: VND 4,685,397,818,489 equivalent to JPY 22,120,758,314).

Long-term loans are repayable following the bellow schedule:

|  | Closing balance<br>VND | Opening balance<br>VND |
|--|------------------------|------------------------|
| Within one year  | 240,059,540,676        | 150,932,824,856        |
| In the second year   | 240,443,632,763        | 248,644,534,998        |
| In the third to fifth year inclusive   | 1,375,362,667,640      | 1,238,478,897,074      |
| After five years   | 13,143,735,338,953     | 13,556,237,239,218     |
|  | 14,999,601,180,032     | 15,194,293,496,146     |
| Less: Amount due for settlement within 12<br>months (presented in short-term loan) | 240,059,540,676        | 150,932,824,856        |
| Amount due for settlement after 12 months  | 14,759,541,639,356     | 15,043,360,671,290     |
|  |                        |                        |

#### FORM B 09-DN/HN

#### 25. OWNER'S EQUITY

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#### Movement in owner's equity

|  | Owners' contributed<br>capital | Share premium  | Treasury shares | Investment and development fund | Retained earnings<br>(Restated) | Non-controlling<br>interests (Restated) | Total               |
|--|--------------------------------|----------------|-----------------|---------------------------------|---------------------------------|---|---------------------|
|  | VND                            | VND            | VND             | VND                             | VND                             | VND                                     | VND                 |
| Prior year's opening balance                           | 21,771,732,360,000             | 14,602,790,587 | -               | 702,011,972,981                 | 4,848,782,554,857               | 47,365,570,574                          | 27,384,495,248,999  |
| Profit for the year                                    | -                              | -              | -               | -                               | 6,172,732,606,662               | 12,621,194,048                          | 6,185,353,800,710   |
| Treasury shares repurchase                             | -                              | -              | (572,470,000)   | -                               | -                               | -                                       | (572,470,000)       |
| Profit distribution to investment and development fund | 21 <b>-</b>                    | -              | -               | 1,848,561,973,124               | (1,848,561,973,124)             | -                                       | -                   |
| Profit distribution to bonus and welfare fund          | -                              | -              | -               | -                               | (814,895,415,337)               | (946,276,891)                           | (815,841,692,228)   |
| Profit distribution to management bonus fund           | -                              | -              | -               | -                               | (5,575,500,000)                 | -                                       | (5,575,500,000)     |
| Dividend distributed                                   | -                              | -              | -               | -                               | (1,959,416,582,400)             | (6,400,000,000)                         | (1,965,816,582,400) |
| Others   | -                              | -              | -               | -                               | 4,262,578,788                   | -                                       | 4,262,578,788       |
| Opening balance  | 21,771,732,360,000             | 14,602,790,587 | (572,470,000)   | 2,550,573,946,105               | 6,397,328,269,446               | 52,640,487,731                          | 30,786,305,383,869  |
| Profit for the year                                    | -                              | -              | -               | -                               | 8,201,155,033,601               | 13,001,888,012                          | 8,214,156,921,613   |
| Treasury shares repurchase                             | -                              | -              | (1,713,480,000) | -                               | -                               | -                                       | (1,713,480,000)     |
| Profit distribution to investment and development fund | -                              | -              | -               | 3,484,019,695,540               | (3,484,019,695,540)             | -                                       | -                   |
| Profit distribution to bonus and welfare fund          | -                              | ÷              | -               | -                               | (280,020,969,268)               | (1,689,602,845)                         | (281,710,572,113)   |
| Profit distribution to management bonus fund           | -                              | -              | -               | -                               | (148,680,000)                   | -                                       | (148,680,000)       |
| Dividend distributed                                   | -                              | -              | 7               |                                 | (1,959,298,862,400)             | (10,800,000,000)                        | (1,970,098,862,400) |
| Others (*)   |                                |                |                 | -                               | 10,443,630,437                  | -                                       | 10,443,630,437      |
| Closing balance  | 21,771,732,360,000             | 14,602,790,587 | (2,285,950,000) | 6,034,593,641,645               | 8,885,438,726,276               | 53,152,772,898                          | 36,757,234,341,406  |

Pursuant to the Resolution of Annual General Shareholders' Meeting No. 02/NQ-DHDCD dated 22 June 2019, the Corporation approved the appropriation from retained earnings for the year 2018 to Investment and development fund with the amount of VND 3,484,019,695,540, Bonus and welfare fund with the amount of VND 684,224,565,000 and Management bonus fund with the amount of VND 2,936,430,000. In 2018, the Corporation had temporarily appropriated from retained earnings for the year 2018, including: to Bonus and welfare fund with the amount of VND 406,738,000,000 and Management bonus fund with the amount of VND 406,738,000,000 and Management bonus fund with the amount of VND 406,738,000,000 and Management bonus fund with the amount of VND 2,987,750,000.

According to the Resolution of Annual General Shareholders' Meeting No. 02/NQ-DHDCD dated 22 June 2019, the Corporation has declared dividend in 2018 to shareholders from retained earnings for the year 2018 at the rate of 9% (1 share received VND 900), with the amount of VND 1,959,298,862,400. During the year, the Corporation has paid the dividend to shareholders with amount of VND 1,959,254,858,400.

According to the Board of Directors' Resolution No. 391/NQ-HĐQT dated 22 November 2018, during the year, the Corporation has repurchased 72,200 treasury shares with total amount of VND 945,820,000.

According to the Board of Directors' Resolution No. 194/NQ-HĐQT dated 20 August 2019, during the year, the Corporation has repurchased 58,600 treasury shares with total amount of VND 767,660,000.

Pursuant to the Resolution of Annual General Meeting of Shareholders No. 392/NQ-DHDCD dated 18 April 2019, Noi Bai Aviation Fuel Services Joint Stock Company - a subsidiary company - distributed funds from profit not yet distributed in 2018 including: bonus and welfare funds with the amount of VND 4,224,007,113 and dividend payment with the amount of VND 27,000,000,000.

(\*) During the year, other mainly is the adjustment of the Corporation for the amount of Corporation Income Tax of 2018.

#### **Shares:**

| _   | Closing balance | <b>Opening balance</b> |
|---|-----------------|------------------------|
| - Number of issued shares                     | 2,177,173,236   | 2,177,173,236          |
| + Ordinary shares                             | 2,177,173,236   | 2,177,173,236          |
| - Number of treasury shares                   | 174,500         | 43,700                 |
| + Ordinary shares                             | 174,500         | 43,700                 |
| - Number of outstanding shares in circulation | 2,176,998,736   | 2,177,129,536          |
| + Ordinary shares                             | 2,176,998,736   | 2,177,129,536          |
| - Par value of outstanding shares (VND/share) | 10,000          | 10,000                 |

The Corporation has only one common stock with a par value of VND 10,000 per share. Shareholders owning shares are entitled to receive dividends when they are announced and have the right to vote at the rate of one voting right per share held at the shareholders' meetings of the Corporation. All shares have the same inheritance rights to the net assets of the Corporation.

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#### **Charter capital**

According to the eighth amended Business Registration Certificate dated 15 August 2018, the Corporation's charter capital is VND 21,771,732,360,000. As at 31 December 2019, the charter capital had been fully contributed by shareholders as follows:

|  | C             | losing ba | lance              | O             | pening ba | lance              |
|--|---------------|-----------|--------------------|---------------|-----------|--------------------|
|  | <u>Share</u>  | <u>%</u>  | VND                | <u>Share</u>  | <u>%</u>  | VND                |
| Committee for                                    |               |           |                    |               |           |                    |
| Management of<br>State Capital at<br>Enterprises | 2,076,943,011 | 95.396    | 20,769,430,110,000 | 2,076,943,011 | 95.396    | 20,769,430,110,000 |
| Other shareholders                               | 100,055,725   | 4.596     | 1,000,557,250,000  | 100,186,525   | 4.602     | 1,001,865,250,000  |
| Treasury shares                                  | 174,500       | 0.008     | 1,745,000,000      | 43,700        | 0.002     | 437,000,000        |
|  | 2,177,173,236 | 100       | 21,771,732,360,000 | 2,177,173,236 | 100       | 21,771,732,360,000 |

## **26.** OFF BALANCE SHEET ITEMS

## **Foreign currencies**

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|  | <b>Closing balance</b> | <b>Opening balance</b> |
|--|------------------------|------------------------|
| - US Dollar ("USD")  | 5,295,244.18           | 6,155,698.34           |
|  | Closing balance<br>VND | Opening balance<br>VND |
| Net book value of assets held under trust<br>- Assets belong to the Airfield of the State<br>used by the Corporation | 3,335,414,128,257      | 3,289,255,438,285      |
|  | 3,335,414,128,257      | 3,289,255,438,285      |
| Bad debts written off  | 44,517,571,868         | 44,517,571,868         |
| Goods held under trust   | 731,493,536            | 719,480,983            |

## 27. REVENUE FROM GOODS SOLD AND SERVICES RENDERED

|   | Current year                            | Prior year<br>(Restated) |
|---|---|--------------------------|
|   | VND                                     | VND                      |
| Sales of merchandise and services                   | VIND                                    | VIND                     |
| In which:   |   |                          |
| 1. Sales of services                                |   |                          |
| a. Sales of aviation service:                       |   |                          |
| Sales of basic ground / all-in-one service          | 502,021,205,780                         | 346,879,640,415          |
| Passsenger services charges                         | 9,866,020,076,859                       | 9,021,482,272,927        |
| Sales of security scanning of passenger and luggage | 1,557,477,228,469                       | 1,324,090,520,094        |
| Sales of other aviation services                    | 2,780,412,397,486                       | 2,189,838,598,468        |
|   | 14,705,930,908,594                      | 12,882,291,031,904       |
| b. Sales of non-aviation service:                   |   |                          |
| Sales of premises lease                             | 888,335,668,961                         | 736,626,408,898          |
| Sales of advertising service                        | 302,058,682,219                         | 265,387,966,305          |
| Sales of yard service                               | 563,273,281,725                         | 539,366,030,270          |
| Sales of utility service                            | 123,988,640,580                         | 107,721,429,295          |
| Sales of services for VIP, F, C passengers,         | 139,062,278,451                         | 111,403,042,864          |
| Sales of other non-aviation services                | 135,382,834,264                         | 129,792,290,806          |
| -   | 2,152,101,386,200                       | 1,890,297,168,438        |
| -   |   |                          |
| 2. Sales of goods                                   | 1,506,320,585,683                       | 1,368,636,573,029        |
| -   | 18,364,352,880,477                      | 16,141,224,773,371       |
|   |   |                          |
| Sales deduction                                     | (25.001.142.520)                        | (10.064.056.001)         |
| Sales rebate  | (35,801,143,529)                        | (18,064,056,201)         |
| Net sales   |   |                          |
| Sales of services                                   | 16,822,231,151,265                      | 14,754,524,144,141       |
| Sales of goods                                      | 1,506,320,585,683                       | 1,368,636,573,029        |
| -   | 18,328,551,736,948                      | 16,123,160,717,170       |
| In which  | , , , , , , ,                           |                          |
| Sales from related parties (Note 40)                | 713,084,673,734                         | 647,865,324,557          |
|   |   | TY                       |
| COST OF SALES                                       |   |                          |
|   |   | 51                       |
|   |   | Prior year               |
| -   | Current year                            | (Restated)               |
|   | VND                                     | VND                      |
| Cost of service rendered                            | 8,092,630,620,217                       | 7,462,727,955,346        |
| Cost of mechandise sold                             | 902,293,495,420                         | 832,877,115,625          |
|   | 8,994,924,115,637                       | 8,295,605,070,971        |
| =   | , | , .,,                    |

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## **29. PRODUCTION COST BY NATURE**

|   | Curent year       | Prior year<br>(Restated) |
|---|-------------------|--------------------------|
|   | VND               | VND                      |
| Salary expenses                         | 3,074,424,965,877 | 2,584,675,216,899        |
| Materials, tools and office supplies    | 107,753,064,132   | 101,507,665,596          |
| Depreciation and amortisation           | 3,920,049,354,483 | 3,913,503,836,142        |
| Taxes, fees and charges                 | 101,870,668,985   | 106,027,743,676          |
| Repair of fixed assets                  | 400,642,511,014   | 375,197,744,290          |
| Operations, commercial rights           | 233,002,093,890   | 174,635,222,139          |
| Aviation, non-aviation insurance        | 21,749,388,955    | 21,111,239,457           |
| Electricity, water, telecommunication   | 466,729,890,777   | 411,556,018,308          |
| Other out-sourced services              | 308,887,202,530   | 264,255,662,504          |
| Commissions, brokers expenses           | 162,290,859,539   | 144,642,175,442          |
| Welfare expense for employees           | 181,298,316,295   | 147,324,851,235          |
| Franchise fee                           | 216,674,765,776   | 188,498,510,545          |
| Other monetary expenses                 | 282,846,059,951   | 227,679,802,351          |
| Reversal of provision of doubtful debts | (17, 424, 000)    | (120,883,121)            |
|   | 9,478,201,718,204 | 8,660,494,805,463        |

## **30. FINANCIAL INCOME**

|   | Current year      | Prior year        |
|---|-------------------|-------------------|
|   | VND               | VND               |
| Interest income   | 1,801,089,611,757 | 1,275,684,910,379 |
| Dividends received  | 66,807,000,000    | 71,250,000,000    |
| Foreign exchange gain arising from translating foreign currency items | 37,379,003,567    | -                 |
| Foreign exchange gain during the year                                 | 14,514,247,493    | 16,505,369,654    |
|   | 1,919,789,862,817 | 1,363,440,280,033 |

## **31. FINANCIAL EXPENSES**

|   | Current year    | Prior year      |
|---|-----------------|-----------------|
|   | VND             | VND             |
| Interest expense  | 96,418,310,786  | 95,084,582,355  |
| Foreign exchange loss during the year                                 | 8,724,464,404   | 22,541,697,765  |
| Foreign exchange loss arising from translating foreign currency items | -               | 638,238,848,257 |
| Reversal of provision for investments                                 | (1,300,000,000) | -               |
|   | 103,842,775,190 | 755,865,128,377 |

## **32. SELLING EXPENSES**

|                               | Current year    | Prior year<br>(Restated) |
|-------------------------------|-----------------|--------------------------|
|                               | VND             | VND                      |
| Labor cost                    | 109,811,070,663 | 99,743,838,257           |
| Materials, packaging cost     | 1,135,370,947   | 1,148,993,469            |
| Tools, stationery cost        | 2,089,493,494   | 2,857,912,884            |
| Depreciation and amortisation | 1,259,834,999   | 1,297,244,306            |
| Operations, commercial rights | 233,002,093,890 | 174,635,222,139          |
| Repair cost                   | 1,781,226,715   | 1,886,890,525            |
| Outsourced service            | 15,468,816,394  | 12,223,391,660           |
| Others                        | 14,586,532,213  | 46,328,117,531           |
|                               | 379,134,439,315 | 340,121,610,771          |

## 33. GENERAL AND ADMINISTRATION EXPENSES

|   | <b>Current year</b> | <b>Prior year</b> |
|---|---------------------|-------------------|
|   | VND                 | VND               |
| Management staff cost                   | 608,902,947,819     | 537,963,023,396   |
| Materials, stationery cost              | 12,075,296,146      | 10,936,569,782    |
| Depreciation and amortisation           | 35,796,797,065      | 40,498,114,498    |
| Taxes, fees and charges                 | 21,002,628,744      | 19,046,620,202    |
| Repair of fixed assets                  | 12,330,820,838      | 6,958,586,582     |
| Electricity, water and communications   | 18,510,580,838      | 16,328,533,354    |
| Other outsource services                | 19,208,514,193      | 16,799,001,736    |
| Benefits for employees                  | 181,298,316,295     | 147,324,851,235   |
| Per diem                                | 26,389,799,763      | 26,745,186,805    |
| Other monetary expenses                 | 70,938,380,971      | 55,749,318,707    |
| Reversal of provision of doubtful debts | (17,424,000)        | (120,883,121)     |
|   | 1,006,436,658,672   | 878,228,923,176   |

### **34. OTHER INCOME**

|   | <b>Current year</b> | <b>Prior year</b> |
|---|---------------------|-------------------|
| _   | VND                 | VND               |
| Disposal of fixed asets   | 3,787,690,986       | -                 |
| Penalties of contract violation   | 1,648,844,272       | 1,988,553,094     |
| Revenue of services from prior year   | -                   | 76,491,350,284    |
| Income from relocating IT system and G5<br>warehouse (Nhat Tan - Noi Bai) project |                     | 2,485,621,129     |
| Others  | 4,402,113,818       | 5,046,062,677     |
|   | 9,838,649,076       | 86,011,587,184    |

## **35. OTHER EXPENSES**

| -   | Current year          | Prior year<br>(Restated)<br>VND                     |
|---|-----------------------|---|
| Penalties<br>Depreciation expenses of previous years<br>Land rental expense of previous years | 706,015,547<br>-<br>- | 1,127,123,989<br>(33,159,180,094)<br>41,752,099,594 |
| Site clearance expenses at Phu Quoc<br>International Airport                                  | -                     | 8,465,876,857                                       |
| Others  | 211,390,374           | 2,360,112,545                                       |
|   | 917,405,921           | 20,546,032,891                                      |

## 36. CORPORATE INCOME TAX EXPENSE

The current corporate income tax expense for the year was computed as follows:

|  | Current year<br>VND | Prior year<br>(Restated)<br>VND |
|--|---------------------|---------------------------------|
| Profit before tax<br>Adjustments for assessable income | 10,155,787,420,979  | 7,618,175,620,385               |
| Adjustments to increase assessable income              | 487,530,322,504     | 512,756,879,414                 |
| Adjustments to decrease assessable income              | (520,418,738,050)   | (479,455,583,522)               |
| Non-assessable income                                  | (449,669,566,873)   | (392,391,080,030)               |
| Taxable income   | 9,673,229,438,560   | 7,259,085,836,247               |
| Normal tax rate  | 20%                 | 20%                             |
| Current corporate income tax expense                   | 1,934,645,887,712   | 1,451,817,167,249               |

The Corporation is obliged to pay corporate income tax at the rate of 20% of its taxable income.

## **37. BASIC EARNINGS PER SHARE**

The calculation of the basic earnings per share attributable to the ordinary equity holders of the Parent Company is based on the following data:

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|  | Current year<br>VND | Prior year<br>(Restated)<br>VND |
|--|---------------------|---------------------------------|
| Profits attributable to the Parent Company's shareholders        | 8,201,155,033,601   | 6,172,732,606,662               |
| Appropriation to Bonus and Welfare fund                          | (691,385,002,113)   | (691,385,002,113)               |
| Earnings for the purpose of calculating basic earnings per share | 7,509,770,031,488   | 5,481,347,604,549               |
| Weighted average number of ordinary shares                       | 2,176,998,736       | 2,177,173,236                   |
| Basic earnings per share   | 3,450               | 2,518                           |

Basic earnings per share for the year ended 31 December 2018 was restated due to the effect of actual Bonus and welfare fund distribution approved in accordance with Resolution of Annual General Meeting of Shareholders of the Corporation.

Basic earnings per share for the year ended 31 December 2019 is calculated based on an estimate corresponding to the approved Bonus and welfare fund of the year 2018. The calculation with this basis is for the purpose of comparing information between the two periods as the Corporation has not yet distributed the Bonus and Welfare Fund for the year 2019.

#### **38. COMMITMENTS**

#### **Operating lease commitments**

|   | Current year   | <b>Prior year</b> |
|---|----------------|-------------------|
|   | VND            | VND               |
| Minimum lease payments under operating    |                |                   |
| leases recognised in income statement for |                |                   |
| the year                                  | 89,696,386,599 | 66,162,514,674    |

At the balance sheet date, the Corporation had outstanding commitments under noncancellable operating leases, which fall due as follows:

|  | <b>Closing balance</b> | <b>Opening balance</b> |
|--|------------------------|------------------------|
|  | VND                    | VND                    |
| Within one year                        | 4,393,407,133          | 4,335,632,542          |
| In the second to fifth years inclusive | 16,874,381,839         | 17,354,408,609         |
| After five years                       | 149,870,575,533        | 157,583,773,641        |
|  | 171,138,364,505        | 179,273,814,792        |

Operating leases represent land rental for the local airports. For airports that have not signed official land rental agreements with local authorities, the land rental are calculated according to the notice issued by the Provincial People's Committees.

#### **Capital commitment**

As of 31 December 2019, the total value of the contracts for capital construction projects which are still processing is VND 1,661,926,773,584 (as at 31 December 2018: VND 1,688,312,711,176); of which the value of completed amount is VND 797,934,670,679 (as at 31 December 2018: VND 391,061,691,164) and the unrealised value is VND 863,992,102,905 (as at 31 December 2018: VND 1,297,251,020,012).

## **39. BUSINESS AND GEOGRAPHICAL SEGMENTS**

#### **Business segment**

A business segment is a distinguishable component of an enterprise that is engaged in manufacturing or providing an individual product, service or a group of related products or services and that is subject to risks and returns that are different from those of other business segments. The Corporation's business activities include aviation and non-aviation services, selling, passenger room, processing activities and other activities.

Geographical area-based segment is a distinguishable component of the Corporation. It engages in the course of manufacturing or supplying products and services in a specific economic environment on which the segment has risks and economic benefits different from that of other components. The operations of the Corporation are implemented in Vietnam, therefore, the Corporation decided not to present the geographical segments.

This segment report includes items which are directly attributed to a segment as well as each segment on a reasonable basis. The unallocated items consist of assets, liabilities, financial income, financial expense, selling expense, general and administrative expense, other gains or losses and Corporate Income Tax.

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## FORM B 09-DN/HN

Segment information for the year ended 31 December 2019 on the Corporation's business is presented below:

| Items   | Services           | Selling goods                      | Total   |
|---|--------------------|------------------------------------|---|
| OPERATING RESULTS   | VND                | VND                                | VND   |
| Net revenue from goods sold and services rendered   | 16,822,231,151,265 | 1,506,320,585,683                  | 18,328,551,736,948  |
| Revenue from goods sold and services rendered   | 16,822,231,151,265 | 1,506,320,585,683                  | 18,328,551,736,948  |
| Segment exepense<br>- Cost of goods sold<br>- Selling expenses  | 8,092,630,620,217  | 902,293,495,420                    | 8,994,924,115,637   |
| Segment-based operating results   | 8,729,600,531,048  | 379,134,439,315<br>224,892,650,948 | 379,134,439,315<br><b>8,954,493,181,996</b>   |
| <b>Expenses unallocated as per segments</b><br>General and administration expenses<br>Financial income<br>Financial expenses<br>Other income<br>Other expenses<br>Income from investments in joint ventures<br>Current corporate income tax expense<br>Deferred corporate income tax expense<br><b>Net profit after corporate income tax</b><br>Assets unallocated as per segments<br>Liabilities unallocated as per segments |                    |                                    | 1,006,436,658,672 $1,919,789,862,817$ $103,842,775,190$ $9,838,649,076$ $917,405,921$ $382,862,566,873$ $1,934,645,887,712$ $6,984,611,654$ $8,214,156,921,613$ $58,176,195,336,654$ $21,418,960,995,248$ |

## FORM B 09-DN/HN

Segment information for the year ended 31 December 2018 on the Corporation's business is presented below:

| Items   | Services           | Selling goods                      | Total                                |
|---|--------------------|------------------------------------|--------------------------------------|
| OPERATING RESULTS                                 | VND                | VND                                | VND                                  |
| Net revenue from goods sold and services rendered | 14,754,524,144,141 | 1,368,636,573,029                  | 16,123,160,717,170                   |
| Revenue from goods sold and services rendered     | 14,754,524,144,141 | 1,368,636,573,029                  | 16,123,160,717,170                   |
| Segment exepense<br>- Cost of goods sold          | 7,462,727,955,346  | 822 877 115 (25                    |                                      |
| - Selling expenses                                | 7,402,727,933,340  | 832,877,115,625<br>340,121,610,771 | 8,295,605,070,971                    |
| Segment-based operating results                   | 7,291,796,188,795  | 195,637,846,633                    | 340,121,610,771<br>7,487,434,035,428 |
| Expenses unallocated as per segments              |                    |                                    |                                      |
| General and administration expenses               |                    |                                    | 878,228,923,176                      |
| Financial income                                  |                    |                                    | 1,363,440,280,033                    |
| Financial expenses<br>Other income                |                    |                                    | 755,865,128,377                      |
| Other expenses                                    |                    |                                    | 86,011,587,184                       |
| Income from investments in joint ventures         |                    |                                    | 20,546,032,891                       |
| Current corporate income tax expense              |                    |                                    | 335,929,802,184                      |
| Deferred corporate income tax income              |                    |                                    | 1,451,817,167,249                    |
| Net profit after corporate income tax             |                    |                                    | (18,995,347,574)                     |
| Assets unallocated as per segments                |                    |                                    | 6,185,353,800,710                    |
| Liabilities unallocated as per segments           |                    |                                    | 53,624,854,042,612                   |
|   |                    |                                    | 22,838,548,658,743                   |



## 40. RELATED PARTY TRANSACTIONS AND BALANCES

Related parties of the Corporation include: key management members, relevant individuals with key management members and other related parties.

# Transactions and balances with key management members and their related individuals

Key management members include: members of the Boards of Directors, Supervisors and Executive Officers. Their related individuals are those who have closed relationship in their family.

## Transactions with key management members and their related individuals

The Corporation did not generate any transactions of sales of goods, rendering of services and other transactions with key management members and their related individuals.

### Balances with key management members and their related individuals

The Corporation did not have balances with key management members and their related individuals.

#### Salary of key management

|  | Current year   | <b>Prior year</b> |
|--|----------------|-------------------|
|  | VND            | VND               |
| Salary of Board of Directors and Board of Executive Officers | 10,094,551,200 | 11,274,277,000    |
| Salary of Supervisory Board                                  | 2,231,229,600  | 1,965,274,500     |
|  | 12,325,780,800 | 13,239,551,500    |

## Transactions and balances with other related parties

Relationship with related parties:

#### **Related party**

Southern Airports Services Joint Stock Company Saigon Ground Services Joint Stock Company Hanoi Ground Services Joint Stock Company Southern Airports Trading Joint Stock Company Southern Airports Transportation Joint Stock Company Air Cargo Services of Vietnam Joint Stock Company Southern Airports Aircraft Maintenance Services Company Limited

#### **Relationship**

Associate Associate Associate Associate Associate Joint venture



During the year, the Corporation entered into the following transactions with its related parties:

|  | Current year    | <b>Prior year</b> |
|--|-----------------|-------------------|
|  | VND             | VND               |
| Revenue to related parties   |                 |                   |
| Southern Airports Services Joint Stock Company                     | 379,601,869,626 | 339,960,758,528   |
| Saigon Ground Services Joint Stock Company                         | 179,512,729,679 | 171,879,016,191   |
| Hanoi Ground Services Joint Stock Company                          | 127,562,962,537 | 110,919,397,898   |
| Southern Airports Aircraft Maintenance Services<br>Company Limited | 6,766,201,957   | 6,326,729,687     |
| Southern Airports Transportation Joint Stock<br>Company            | 10,506,999,580  | 10,724,962,987    |
| Air Cargo Services of Vietnam Joint Stock<br>Company               | 9,106,092,178   | 8,038,095,634     |
| Southern Airports Trading Joint Stock Company                      | 27,818,177      | 16,363,632        |
|  | 713,084,673,734 | 647,865,324,557   |
|  |                 |                   |
| Purchasings with related parties                                   |                 |                   |
| Southern Airports Services Joint Stock Company                     | 19,924,184,233  | 20,317,655,120    |
| Saigon Ground Services Joint Stock Company                         | 8,005,501,957   | 8,720,082,239     |
| Hanoi Ground Services Joint Stock Company                          | 1,002,742,567   | 1,319,568,640     |
| Southern Airports Transportation Joint Stock<br>Company            | 458,379,625     | 464,941,034       |
| Air Cargo Services of Vietnam Joint Stock<br>Company               | 220,601,000     | 124,275,200       |
| Southern Airports Trading Joint Stock Company                      | 1,032,492,723   | 801,230,874       |
|  | 30,643,902,105  | 31,747,753,107    |

Significant related party balances as at the balance sheet date were as follows:

| -  | <u>Closing balance</u> | Opening balance<br>VND |
|--|------------------------|------------------------|
| Trade receivables  |                        |                        |
| Southern Airports Services Joint Stock Company                     | 37,641,233,318         | 32,647,650,609         |
| Saigon Ground Services Joint Stock Company                         | 23,979,029,890         | 34,168,655,548         |
| Hanoi Ground Services Joint Stock Company                          | 13,632,131,868         | 13,403,062,750         |
| Air Cargo Services of Vietnam Joint Stock<br>Company               | 1,004,782,550          | 8,467,162              |
| Southern Airports Aircraft Maintenance Services<br>Company Limited | 221,001,265            | 170,140,084            |
| Southern Airports Transportation Joint Stock<br>Company            | 182,018,127            | 4,411,729,607          |
|  | 76,660,197,018         | 84,809,705,760         |

| -   | <u> </u>      | Opening balance<br>VND |
|---|---------------|------------------------|
| Other receivables                                       |               |                        |
| Southern Airports Transportation Joint Stock<br>Company | 756,636       | -                      |
| Southern Airports Services Joint Stock Company          | 652,500,000   | -                      |
|   | 653,256,636   |                        |
| Trade payables  |               |                        |
| Southern Airports Services Joint Stock Company          | 2,907,133,300 | 2,490,032,950          |
| Saigon Ground Services Joint Stock Company              | -             | 200,261,100            |
| Hanoi Ground Services Joint Stock Company               | 657,882,225   | 443,387,340            |
| Southern Airports Transportation Joint Stock<br>Company | 73,606,506    | 42,422,870             |
| Air Cargo Services of Vietnam Joint Stock<br>Company    | 32,643,050    | 20,493,088             |
| Southern Airports Trading Joint Stock Company           | 80,324,000    | 80,110,999             |
|   | 3,751,589,081 | 3,276,708,347          |
| Other payables  |               |                        |
| Southern Airports Services Joint Stock Company          | -             | 64,982,500             |
|   |               | 64,982,500             |

# 41. SUPPLEMENTAL DISCLOSURES OF CONSOLIDATED CASH FLOW INFORMATION

#### Supplemental non-cash disclosures

Cash outflows for interest expenses in the year exclude an amount of VND 28,336,466,163 (2018: VND 28,604,061,808), representing the accrued interest expense as at 31 December 2019. Consequently, changes in payables have been adjusted by the same amount.

Interest earned in the year exclude an amount of VND 1,106,261,851,954 (2018: VND 758,571,057,533), representing the interest income earned as at 31 December 2019. Consequently, changes in receivables have been adjusted by the same amount.

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Cash outflows for purchases, construction of fixed assets in the exclude an amount of VND 1,306,038,455,774 (2018: VND 1,312,316,724,116), representing the purchasing and construction of fixed assets incurred during the year that has not yet been paid. Consequently, changes in payables have been adjusted by the same amount.

## 42. INFORMATION RELATED TO AIRFIELD'S OPERATION

|     | Items   | Current year               | Prior year<br>(Restated) |
|-----|---|----------------------------|--------------------------|
|     |   | VND                        | (Restated)<br>VND        |
| -   |   |                            |                          |
| I.  | Revenue                                       | 2,840,600,093,525          | 2,495,693,748,667        |
| 1.  | Sales of take-off and landing service         | 2,776, <b>995,49</b> 8,777 | 2,435,561,626,750        |
|     | Deductions                                    | 69,222,323,211             | 54,746,113,576           |
|     | Gross profit                                  | 2,707,773,175,566          | 2,380,815,513,174        |
| 2   | Interest income                               | 132,635,898,959            | 114,878,235,493          |
| 3.  | Other income (Insurance claim)                | 191,019,000                | -                        |
| II. | Expenses                                      | 1,387,321,526,105          | 1,204,277,523,381        |
| 1.  | Operating expense                             | 1,023,971,884,250          | 881,423,467,059          |
|     | Salary expense                                | 533,754,414,901            | 451,866,121,126          |
|     | Material and stationery expense               | 9,537,514,710              | 7,897,328,615            |
|     | Depreciation expense                          | 70,926,177,987             | 17,460,101,838           |
|     | Taxes, fees and charges                       | (1,711,730,442)            | 2,993,201,585            |
|     | Repair of fixed asset                         | 227,616,214,737            | 253,443,418,231          |
|     | Electricity, water, and communication expense | 20,718,600,536             | 15,409,713,569           |
|     | Outsource service                             | 44,024,723,083             | 34,930,765,884           |
|     | Employees' benefit                            | 50,107,871,325             | 38,216,794,575           |
|     | Other monetary expenses                       | 65,842,983,317             | 59,206,021,636           |
|     | Foreign exchange loss                         | 3,155,114,096              | -                        |
| 2.  | Corporation income tax                        | 364,503,050,005            | 322,854,056,322          |
| 3.  | Deferred income tax expenses                  | (1,153,408,150)            | -                        |
| III | Difference in revenue-expenses                | 1,453,278,567,420          | 1,291,416,225,286        |
| IV  | Other related information                     |                            |                          |
| 1.  | The Corporation advanced capital expenditure  |                            |                          |
|     | for capital construction of State's assets    |                            |                          |
|     | (excluding payments for assets formed from 1  |                            |                          |
|     | July 2014 to 31 March 2016).                  |                            |                          |
|     | During the period                             | 55,571,395,182             | 173,318,987,206          |
|     | Adjustments of previous periods due to the    |                            |                          |
|     | classification of the State's assets into     | (89,984,192,246)           | -                        |
|     | Corporation assets                            |                            |                          |
| 2.  | Addition of fixed assets and reserve supplies | 16 150 600 073             | 170 205 052 110          |
|     | during the year                               | 46,158,689,972             | 179,305,953,110          |
| 3.  | Depreciation of fixed assets                  | 196,792,828,636            | 190,547,212,704          |
|     |   |                            |                          |

According to the Resolution of the Board of Directors No. 371/NQ-HDQT on 14 September 2017 and 125/NQ-HDQT dated 14 May 2019, the revenue of the Airfield is mainly the revenue from take-off and landing services, the operating cost of the airfield includes maintenance costs, direct staffing costs for take-off and landing services, salaries of supervisors and fixed asset depreciation costs. HÁNI G TY NHỮI NHỮI NHỮI

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## 43. RETROSPECTIVE ADJUSTMENTS OF PRIOR YEAR FIGURES

Retrospective adjustments are made in accordance with the State Audit minutes No. 430/KTNN-TH dated 20 September 2019 for the year ended 31 December 2018, details are as follows:

|   | Consolidated balance sheet as at 31 December 2018 |                      |                      |                  |
|---|---|----------------------|----------------------|------------------|
|   |   | As previously        |                      |                  |
| ITEM  | Codes   | reported             | Restatement          | Changes          |
|   |   | VND                  | VND                  | VND              |
| Short-term trade receivables                      | 131   | 2,488,058,007,978    | 2,490,721,586,665    | 2,663,578,687    |
| Other short-term receivables                      | 136   | 3,285,313,982,587    | 3,312,270,750,951    | 26,956,768,364   |
| Inventories                                       | 141   | 469,505,846,539      | 469,441,554,267      | (64,292,272)     |
| Value-added tax deductibles                       | 152   | 194,016,386,385      | 190,948,883,103      | (3,067,503,282)  |
| Taxes and other receivables from the State budget | 153   | 73,039,213,886       | 63,148,440,050       | (9,890,773,836)  |
| Tangible fixed assets                             | 221   | 18,375,300,653,351   | 18,443,956,413,054   | 68,655,759,703   |
| - Cost  | 222   | 40,099,569,582,515   | 40,087,651,629,600   | (11,917,952,915) |
| - Accumulated depreciation                        | 223   | (21,724,268,929,164) | (21,643,695,216,546) | 80,573,712,618   |
| Long-term construction in progress                | 242   | 591,404,310,929      | 591,549,228,201      | 144,917,272      |
| Investments in joint ventures, associates         | 252   | 2,607,868,801,651    | 2,622,657,523,805    | 14,788,722,154   |
| Long-term prepayments                             | 261   | 69,369,206,943       | 70,047,981,387       | 678,774,444      |
| Taxes and amounts payable to the State budget     | 313   | 73,947,811,538       | 141,397,521,391      | 67,449,709,853   |
| Short-term accrued expenses                       | 315   | 888,121,886,480      | 884,038,488,376      | (4,083,398,104)  |
| Retained earnings                                 | 421   | 6,359,930,412,361    | 6,397,328,269,446    | 37,397,857,085   |
| - Retained earnings of the current year           | <b>42</b> 1b                                      | 5,725,808,999,577    | 5,763,206,856,662    | 37,397,857,085   |
| Non-controlling interests                         | 429   | 52,538,705,331       | 52,640,487,731       | 101,782,400      |
|   |   |                      |                      |                  |



|  | Consolidated income statement<br>For the year ended 31 December 2018 |                    |                    | 18               |
|--|--|--------------------|--------------------|------------------|
|  |  | As previously      |                    |                  |
| ITEM   | Codes  | reported           | Restatement        | Changes          |
|  |  | VND                | VND                | VND              |
|  |  |                    |                    |                  |
| Gross revenue from goods sold and services rendered  | 01   | 16,138,803,338,201 | 16,141,224,773,371 | 2,421,435,170    |
| Deductions   | 02   | 48,925,751,234     | 18,064,056,201     | (30,861,695,033) |
| Cost of goods sold and services rendered             | 11   | 8,317,720,290,779  | 8,295,605,070,971  | (22,115,219,808) |
| Income from investments in joint ventures associates | 24   | 321,141,080,030    | 335,929,802,184    | 14,788,722,154   |
| Selling expenses                                     | 25   | 306,173,746,235    | 340,121,610,771    | 33,947,864,536   |
| Other expenses                                       | 32   | 27,484,194,080     | 20,546,032,891     | (6,938,161,189)  |
| Accounting profit before tax                         | 50   | 7,574,998,251,567  | 7,618,175,620,385  | 43,177,368,818   |
| Current corporate income tax expense                 | 51   | 1,446,139,437,916  | 1,451,817,167,249  | 5,677,729,333    |
| Net profit after corporate income tax                | 60   | 6,147,854,161,225  | 6,185,353,800,710  | 37,499,639,485   |

| ITEM  | For the year ended 31 December 2018 |                     |                     |                                      |
|---|-------------------------------------|---------------------|---------------------|--------------------------------------|
|   |                                     | As previously       | Restatement         | Changes                              |
|   | Codes                               | reported            |                     |                                      |
|   |                                     | VND                 | VND                 | VND                                  |
| Profit before tax                               | 01                                  | 7,574,998,251,567   | 7,618,175,620,385   | 43,177,368,818                       |
| Depreciation and amortisation                   | 02                                  | 3,960,918,368,666   | 3,880,344,656,048   | (80,573,712,618)                     |
| Operating profit before                         |                                     |                     |                     |                                      |
| movements in working capital                    | 08                                  | 10,604,345,833,660  | 10,566,949,489,860  | (37,396,343,800)                     |
| Changes in receivables                          | 09                                  | (177,217,802,190)   | (193,879,872,123)   | (16,662,069,933)                     |
| Changes in inventories                          | 10                                  | (61,561,928,410)    | (61,497,636,138)    | 64,292,272                           |
| Changes in payables                             | 11                                  | 366,761,032,591     | 424,449,615,007     | 57,688,582,416                       |
| Changes in prepaid expenses                     | 12                                  | (26,095,822,714)    | (26,774,597,158)    | (678,774,444) 12500-0                |
| Net cash generated by operating activities      | 20                                  | 7,932,681,835,650   | 7,935,697,522,161   | 3,015,686,519 CHI NHÁI<br>CÔNG T     |
| Acquisition and construction of fixed assets    | 21                                  | (2,019,795,604,056) | (2,008,022,568,413) | 11,773,035,640 ACH NHIÊN H<br>DELOIT |
| Interest earned, dividends and profits received | 27                                  | 1,454,141,429,866   | 1,439,352,707,712   | (14,788,722,154) VIET NA             |
| Net cash used in investing activities           | 30                                  | (6,732,329,381,580) | (6,735,345,068,091) | (3,015,686,511)                      |

**Consolidated cash flow statement** 

## 44. APPROVAL OF CONSOLIDATED FINANCIAL STATEMENTS ISSUANCE

The consolidated financial statements for the year ended 31 December 2019 have been approved for issuance by the Corporation's Board of Directors according to Resolution No. 73/NQ-HDQT on 26 March 2020.

NG TY NG KHÔI

Bui Thi Phuong Anh Preparer



Chief Executive Officer 30 March 2020

